

ECHIQUIER CLIMATE & BIODIVERSITY IMPACT EUROPE

Equities

Europe

Impact



INFORMATION

Article 9 investment process and non-financial approach

Information given about the investment process does not equal a commitment by the management company and is not included in the fund's regulatory documentation. Quantitative and qualitative filters applied by the portfolio management to define the fund's investment universe are not in all cases fixed constraints set out in the prospectus and may therefore change over time. The decision to invest in the promoted fund should not be based exclusively on its non-financial approach and should take all of the fund's other features, as described in its prospectus, into account.

The proprietary methodology applied by La Financière de l'Echiquier to determine whether an investment is considered a "Sustainable Investment" in the meaning of the SFDR Regulation is detailed in the SFDR appendix of the fund's prospectus. The minimum percentage of "Sustainable Investment" applied to the fund is mentioned in its prospectus.

For more information on our responsible and impact investment approach, see the transparency code, SFDR policy and our Impact Doctrine, which are available on the company's website under Responsible Investing: <https://www.lfde.com/en/responsible-investment/to-find-out-more/>

Investors should note that their investment in the fund does not generate a direct impact on the environment or the company, but that the fund seeks to select and invest in companies that meet the specific criteria set out in the management strategy.

Portfolio positioning

Stocks referred to in the presentation are given by way of example only. Neither their presence in the portfolios nor their performance are guaranteed. Portfolio distributions are provided for information only at the date cited and may change over time.

Past performance is not an indication of future performance. Returns indicated are after management fees but before taxes paid by the investor. They should not be the central element in any investment decision.

Main risks of the fund

The fund is particularly exposed to the risk of capital loss, to equity risk, to the risk of investing in small and mid-cap equities, to currency risk, and to discretionary management risk.

Labels

For more information on the features of labels and certifications obtained by our funds see:

French state SRI Label: www.lelabelisr.fr - German FNG Label: www.fng-siegel.org - Towards Sustainability Label: www.towardssustainability.be

More information on the Fund

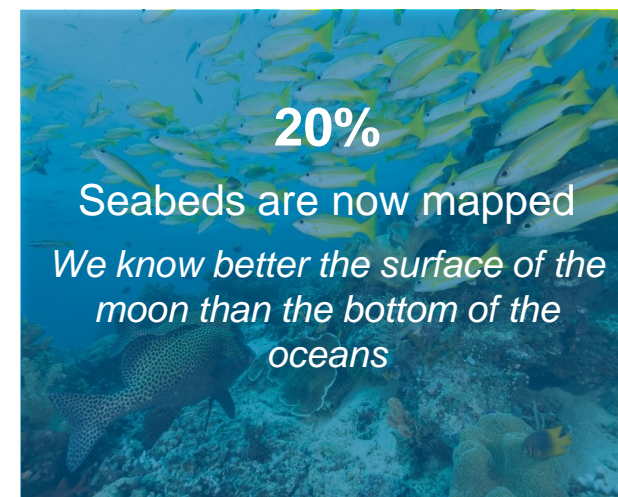
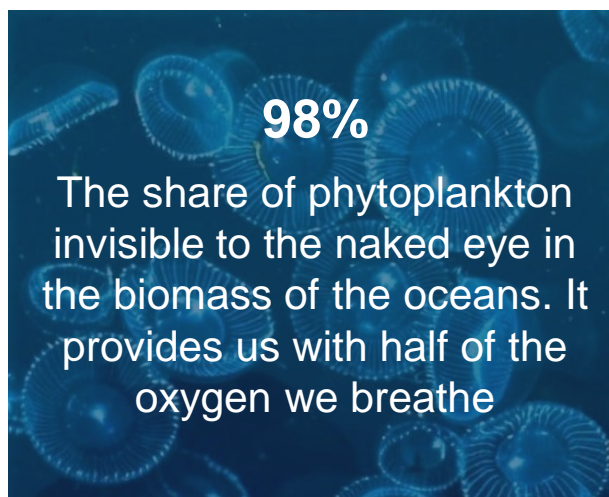
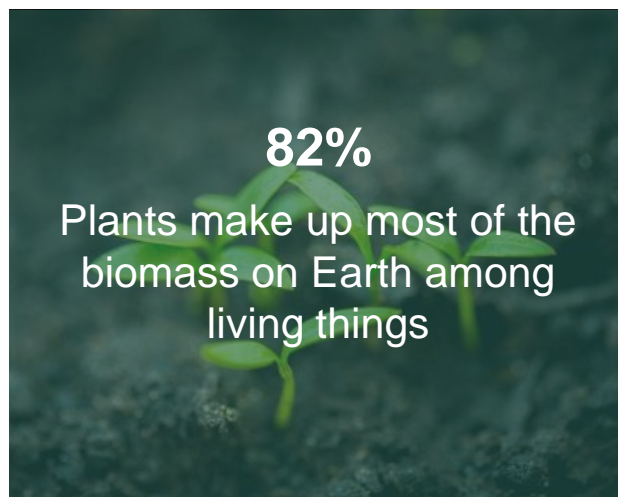
Investors are reminded that the units/shares presented may not be marketed in their country of residence. We urge you to contact your usual adviser for more information.

Before making any subscription and for more information on the features, risks, and fees of our funds please refer to the regulatory documents – prospectus available in English and French, KID in your country's official languages – available on our website, www.lfde.com.

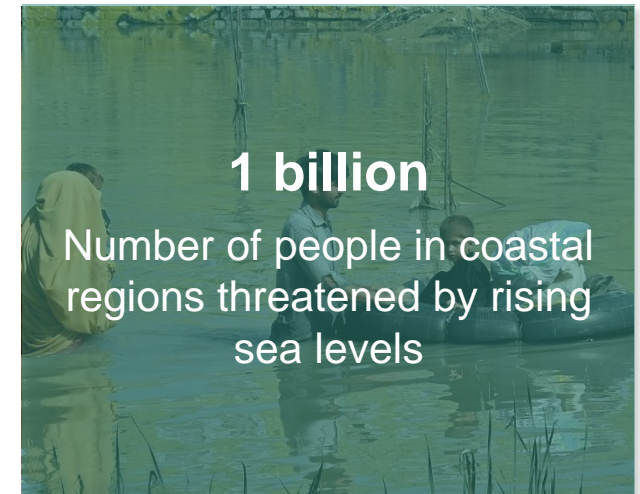
Glossary

A glossary on financial terms that may be used in this document is available in the presentation appendices.

BIODIVERSITY: KNOWLEDGE FOR BETTER ACTION!



CLIMATE: TIME FOR ACTION!



HOW CAN WE LIMIT THE IMPACT OF OUR LIFESTYLES ON THE CLIMATE AND BIODIVERSITY? FROM AN OBSERVATION TO OPPORTUNITIES...

Illustrations of solutions identified by the "Better Business, Better World" report

Energy efficiency and cleanliness

Illustrations of concrete applications

- ◆ **Circular models:** eco-design, responsible consumption, extension of the duration of use, recycling, etc.
- ◆ **Expansion of renewable energies:** generation of clean energy (wind, solar, biomass, ...)
- ◆ **Energy efficiency:** optimization of building design, insulation, rehabilitation, etc.
- ◆ **Energy access and storage:** development and diversification of new energy sources, storage systems, ...



2545 billion dollars of opportunities

Food and Agriculture

Illustrations of concrete applications

- ◆ **Forest ecosystem services:** wood production for industry, carbon storage, consideration of "habitat for many animal and plant species"
- ◆ **Application of technologies in farms and agricultural operations:** resource optimization, weather monitoring, productivity improvement via big data, robotics, ...
- ◆ **Micro-irrigation:** optimizing the relationship between water management and agricultural yield
- ◆ **Urban agriculture:** self-consumption, reduction of rural agricultural pressure and carbon capture



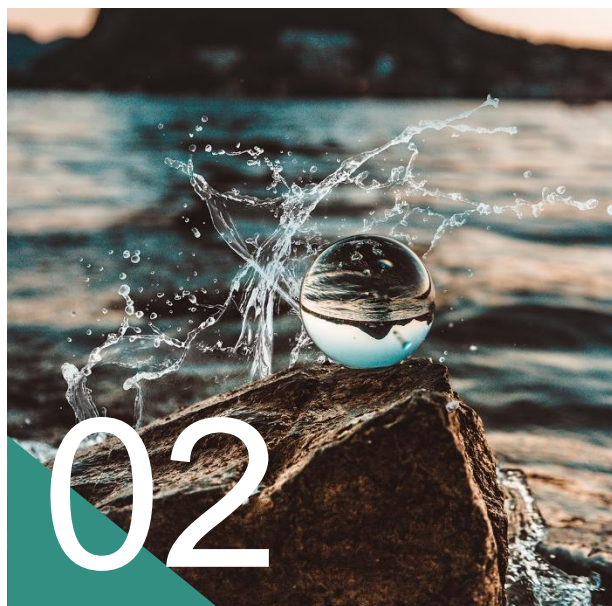
1350 billion dollars of opportunities

CONTENTS



01

OUR PROPOSAL:
ECHIQUIER CLIMATE &
BIODIVERSITY IMPACT
EUROPE



02

LFDE : RESPONSIBLE AND
IMPACT INVESTOR



03

APPENDICES



01

OUR PROPOSAL: ECHIQUIER CLIMATE &
BIODIVERSITY IMPACT EUROPE

ECHIQUIER CLIMATE & BIODIVERSITY IMPACT EUROPE IN A NUTSHELL

REPRESENTATIVE OF THE EUROPEAN ECONOMY



Supporting all the players of the **ecological and energy transition**

Companies offering SOLUTIONS

PIONEER companies

Companies in climate TRANSITION



AN IMPACT FUND



Climate target: the average temperature of the companies in the portfolio must be below 2°C

CLIMATE & BIODIVERSITY MATURITY SCORE



A proprietary **Climate & Biodiversity Maturity Score** to assess the level of **commitment of companies**

AN SRI-LABELLED FUND



The fund is particularly exposed to the risk of capital loss, to equity risk, to the risk of investing in small and mid-cap equities, to currency risk, and to discretionary management risk.

A MANAGEMENT TEAM...



Adrien Bommelaer
Team manager
Fund manager
26 years of experience
6 years @ LFDE



Luc Olivier, CFA
Fund manager
6 years of experience
6 years @ LFDE



Paul Merle, CIAA
Fund manager
20 years of experience
3 years @ LFDE



Marion Cohet Boucheron
Senior analyst
11 years of experience
3 years @ LFDE

ACCOMPANIED ON A DAILY BASIS BY THE RI RESEARCH TEAM



Coline Pavot
Head of RI-Research
Experience :9 years



Valentin Vigier
SRI analyst
Experience : 7 years



Fanny Herbaut
SRI analyst
Experience : 3 years

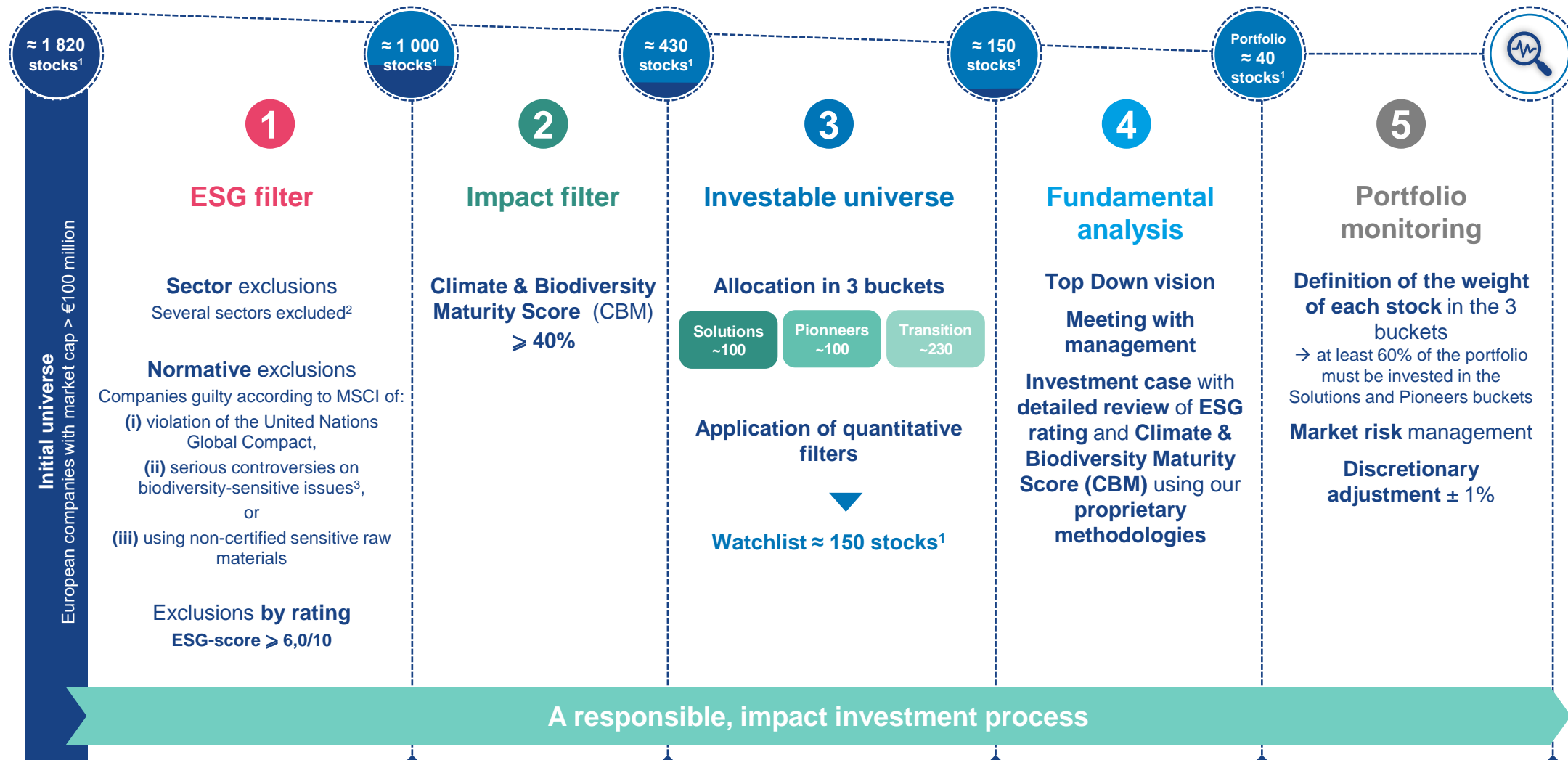


Thomas Certeux-Jerome
SRI analyst
Experience : 1 year



Data as of 30/09/2023. The management team is subject to change over time.

A RIGOROUS INVESTMENT PROCESS



The fund is particularly exposed to the risk of capital loss, to equity risk, to the risk of investing in small and mid-cap equities, to currency risk, and to discretionary management risk.



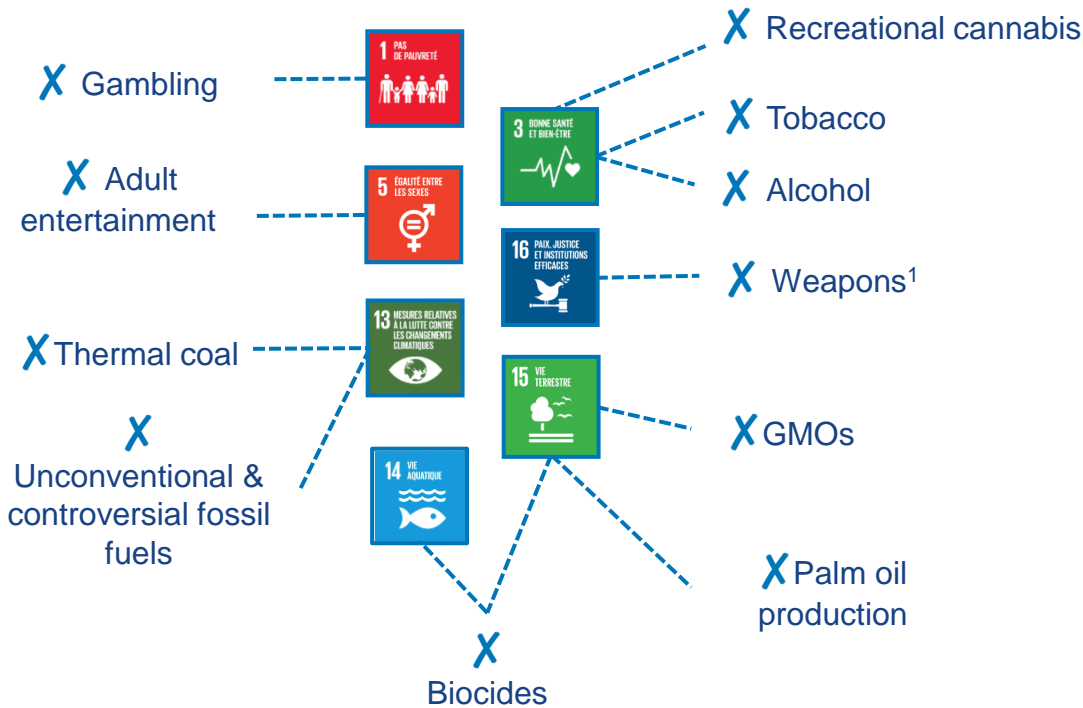
Source: La Financière de l'Échiquier, data as of 30/09/2023.

1. This estimate may change over time and the data is not mentioned in the prospectus.
2. Regarding the fossil fuels exclusion: only unconventional & controversial fossil fuels are excluded in this fund
3. Identified by MSCI ESG Research

ESG FILTER: EXCLUSIONS

SECTOR EXCLUSIONS

of companies operating in the following controversial sectors (threshold of 5% of revenue)



NORMATIVE EXCLUSIONS

Companies guilty of the **most serious controversies** according to MSCI²



including companies in breach of one or more of the 10 principles of the **United Nations Global Compact**



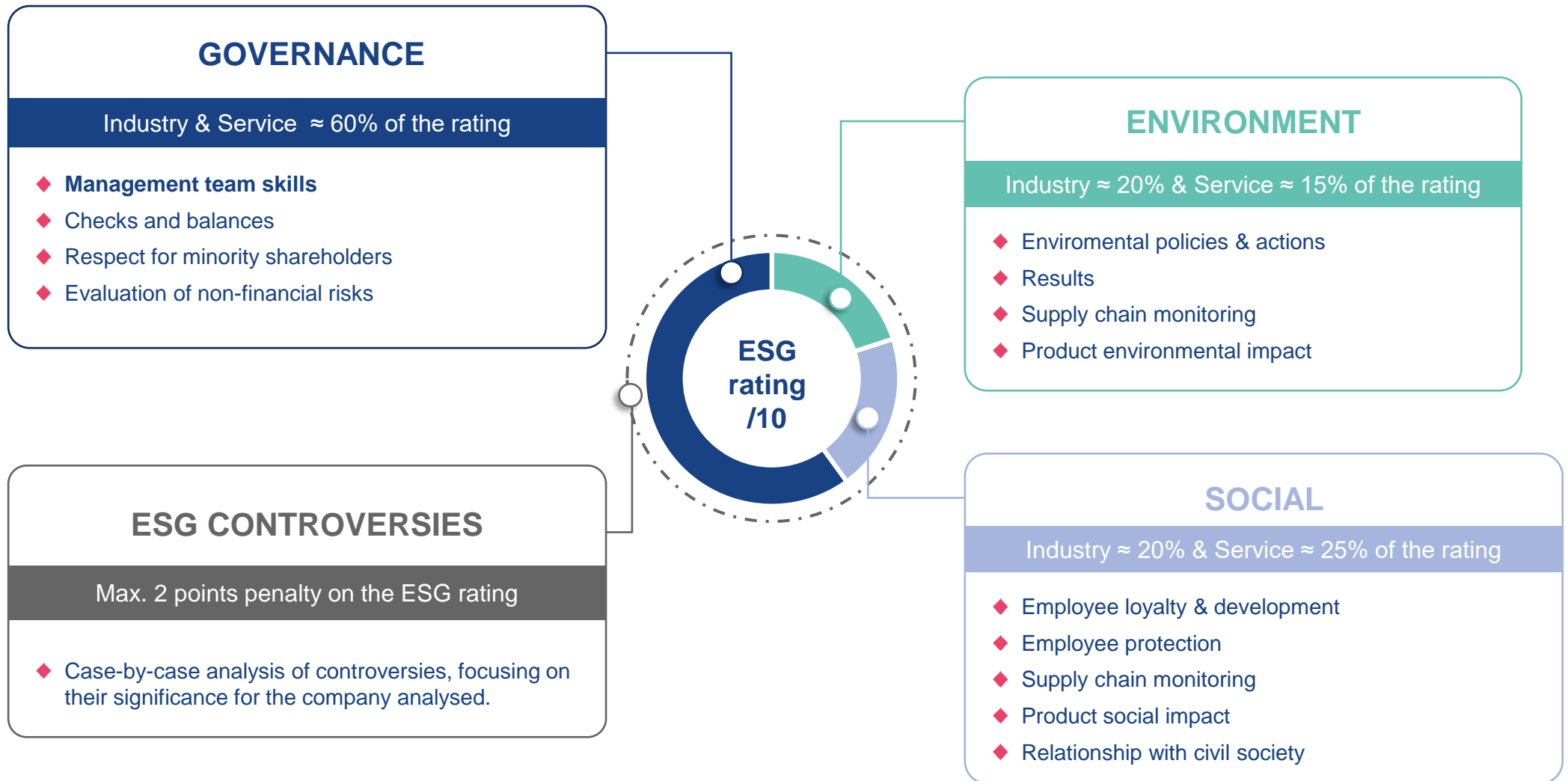
Companies guilty of serious **controversies that impact biodiversity** according to the MSCI² : *palm oil, wood, soya and overfishing*

Companies using sensitive commodities without certifications are excluded : **wood** (FSC-PEFC), **palm oil** (RSPO) and **soya** (RTRS).

The fund is particularly exposed to the risk of capital loss, to equity risk, to the risk of investing in small and mid-cap equities, to currency risk, and to discretionary management risk.

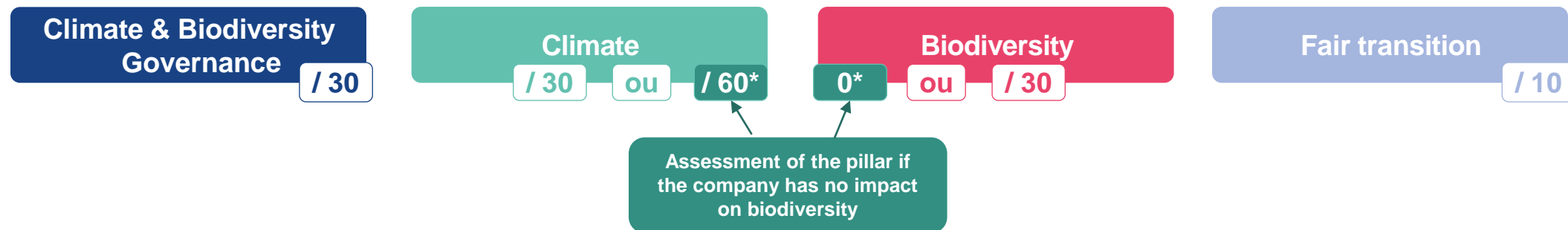


Source: La Financière de l'Échiquier, MSCI ESG Research, data as of 30/09/2023.
 1. Includes controversial companies with no minimum revenue threshold.
 2. Identified by MSCI ESG Research



IMPACT FILTER: CLIMATE & BIODIVERSITY MATURITY SCORE (CBM)

4 assessment pillars – CBM Score /100



- ◆ Strategy decision-making body
- ◆ Level of expertise of the Board
- ◆ Integration of Climate and Biodiversity criteria in the remuneration of the management team
- ◆ Consideration of transition risk
- ◆ Consideration of physical risk

- ◆ Climate Roadmap
- ◆ Integrating climate into the supply chain
- ◆ Past carbon trajectory
- ◆ Membership in climate initiatives

- ◆ Biodiversity Roadmap and Supply Chain Integration
- ◆ External biodiversity recognitions
- ◆ Analysis of the 4 pressures on biodiversity:
 1. Habitat change
 2. Pollution
 3. Overexploitation of resources
 4. Invasive species

- ◆ Employment implications of business transition
- ◆ Accessibility of products and services resulting from business transition

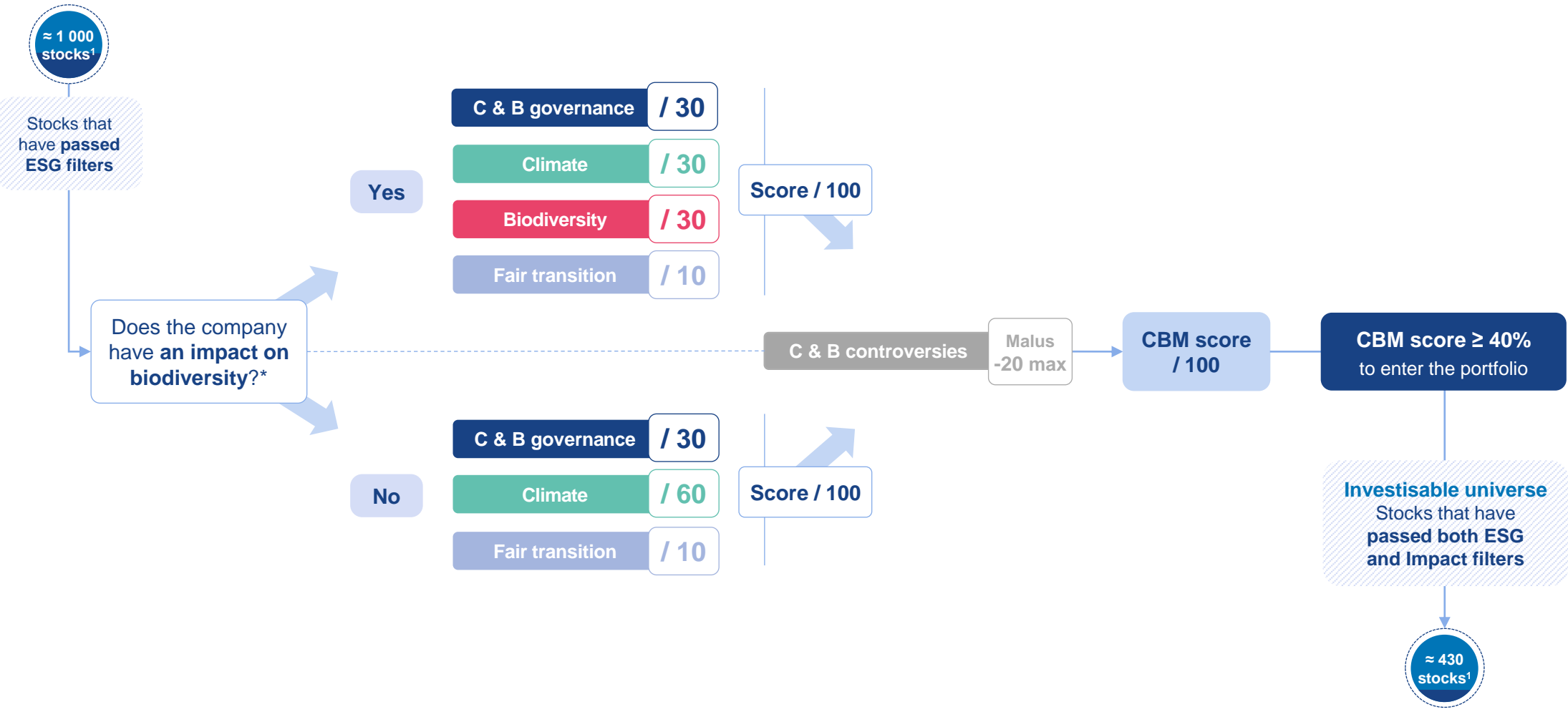
adjusted by a **malus** of up to -20%.

Climate & Biodiversity controversies

- ◆ Case-by-case controversies analysis with a focus on their materiality

IMPACT FILTER: CLIMATE & BIODIVERSITY MATURITY SCORE (CBM)

Application



ALLOCATION TO 3 BUCKETS: ILLUSTRATIONS

SOLUTIONS 39% of the portfolio
Assessing the impacts
CBM score $\geq 40/100$

Companies with at least 20% of net revenue contributing to at least one of the following SDGs :

« Climate » SDGs



« Biodiversity » SDGs



PIONEERS 36% of the portfolio
Favouring the most committed
CBM score $\geq 60/100$

Companies with an ambitious climate commitment¹



Regarding companies with an impact on biodiversity:

- Climate pillar score $\geq 20 / 30$
- Biodiversity pillar score $\geq 20 / 30$

TRANSITION 25% of the portfolio
Capturing the change
CBM score $\geq 40/100^2$

Companies that have initiated a climate change initiative but whose commitment has yet to be formalized or whose efforts have not yet produced concrete results



Regarding companies with an impact on biodiversity:

- Climate pillar score $\geq 10 / 30$
- Biodiversity pillar score $\geq 10 / 30$

Some companies...



78% net revenue
CBM score : 93%



53% net revenue
CBM score : 64%

AstraZeneca Targets Set 1,5°C
CBM score : 74%

NESTE En transition
CBM score : 68%

Solutions + Pioneers buckets $> 60\%$ du portefeuille

Transition bucket $< 40\%$

The fund is particularly exposed to the risk of capital loss, to equity risk, to the risk of investing in small and mid-cap equities, to currency risk, and to discretionary management risk.



CBM score : 59.2 /100

Alfen specializes in three product offerings directly related to the energy transition:

- smart grids (about 50% of sales),
- charging stations for electric vehicles (40%)
- energy storage systems (10%)

C & B Governance

26.7 /30

- ◆ The energy transition is at the heart of **Alfen's strategy** and is supported at the highest level
- ◆ **CEO compensation:** 15% of the variable TC and 12% of the LTIP are linked to carbon footprint reduction targets
- ◆ Presence of an **independent director**, entrepreneur and investor **specialized in renewable energies**, particularly wind power
- ◆ **Transition risks** very well **identified** and **taken into account**. However, no identification of physical risks

Climate

27.5 /60

- ◆ **Absolute Scopes 1,2,3 CO2 emissions down 32% over 2019-2021** despite activity growth of over 30% over the period. Relative to FTEs, CO2 emissions have decreased by 50% over the same period.
- ◆ Commitment to keeping scopes 1, 2 and 3 CO2 emissions stable despite the group's strong growth: widespread use of LEDs, installation of solar panels on the roof, 60% of the fleet in electric vehicles and the remainder in hybrids...
- ◆ No specific MT/LT or SBTi validated target but commitment to do so by end of 2022
- ◆ **2.2m tonnes of CO2 avoided in 2021 thanks to its products**
- ◆ **99% of revenues eligible for the European taxonomy**, 91% of capex (excluding investments in IT infrastructure and data security) and 100% of OPEX
- ◆ Suppliers are subject to environmental audits, particularly on the use of cobalt, but there is little transparency on the subject

Fair transition

5 /10

- ◆ **Strong growth in the workforce** to support the growth of the business
- ◆ **Higher cost** and development of electric vehicles aided by public policy in the short term

IMPACT FILTER: SIG - TRANSITION POCKET BIODIVERSITY



SIG is the second largest producer of aseptic carton packaging for beverages and liquid products (milk, soups, juices...) behind the world leader Tetra Pak. Despite the **positive impact of SIG's products** (lighter, no cold chain, less plastic, sterile, less waste than competitors), the **debate on recyclability has not been resolved: raising the question of "pollution" pressure on biodiversity.**

While in Europe 51% of packaging is recycled, **the information is not available in the rest of the world** where the majority of its activity is located. **The products are recyclable but require a technique that is unresponsive and costly.** Faced with this challenge, **SIG is innovating** by being the only one to develop aluminium-free and eventually 100% biosourced packaging that will become a real replacement for the plastic pollution affecting ODD 14 and 15 => **SIG is in a TRANSITION process.**

CBM score : 55.3 /100

C & B Governance

20.8 /30

- ◆ **Strategy** supported by the Board and Comex
- ◆ **CEO compensation:** 5% of STIP is based on Ecovadis score
- ◆ **Independent director** with a background in the **environment and CSR** of large listed groups
- ◆ **Well-identified physical and transitional risks to the climate**
- ◆ No **explicit** identification of **risks to biodiversity** when exposure is very high

Climate

20 /30

- ◆ **SBT validated roadmap on scope 1, 2 and 3** integrating energy consumption and renewables
- ◆ Very strong **commitment on CO2 from suppliers and transport: praised by the CDP**
- ◆ **Sharp drop in carbon intensity but stagnant in absolute terms**
- ◆ Only **B at CDP** but **SBT Target Set 1.5°C** and committed Net Zero

Biodiversity

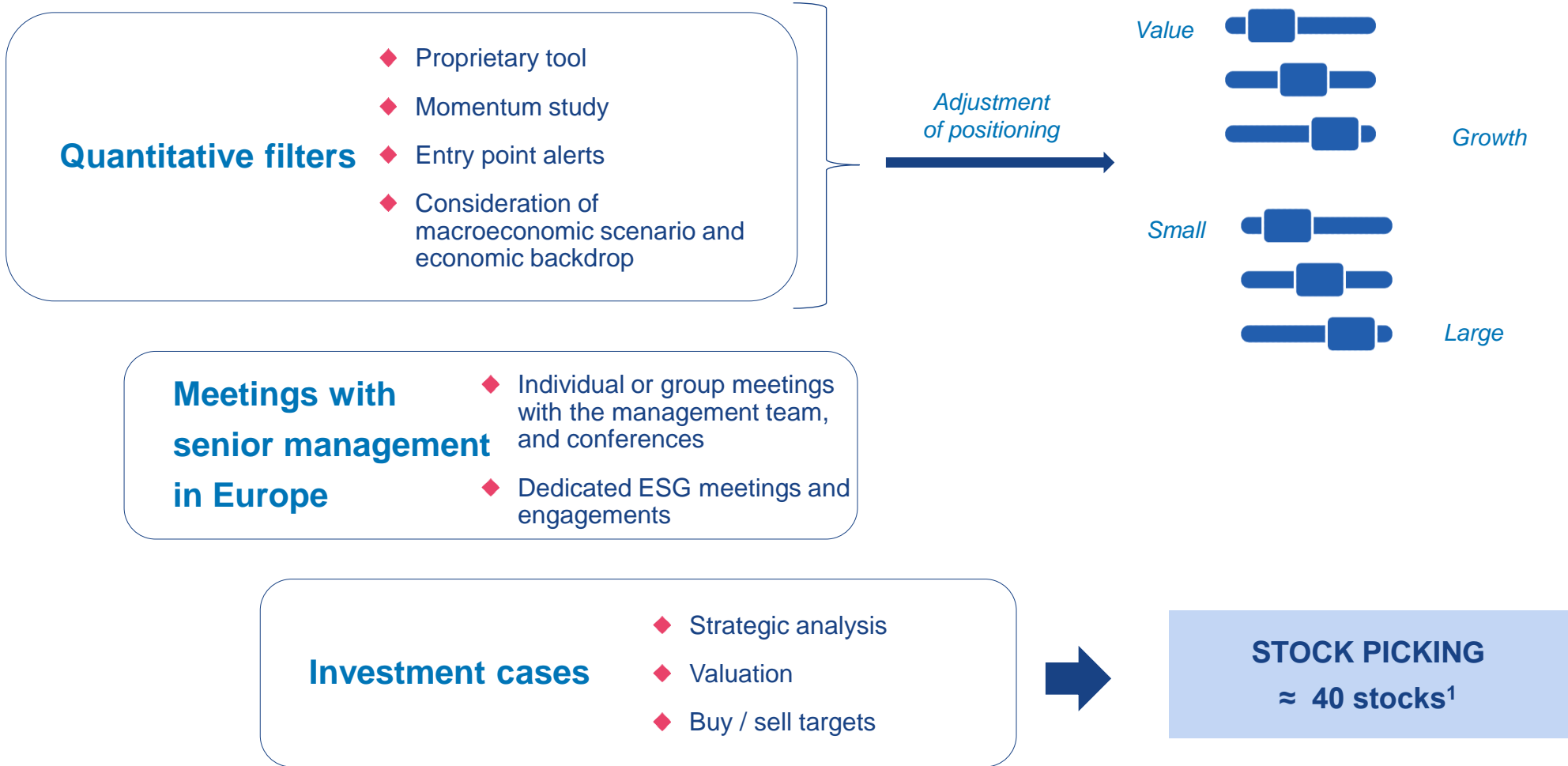
12 /30

- ◆ **No biodiversity roadmap because the subject is classified as non-material** but concrete actions are in place
- ◆ **No external recognition**
- ◆ **Pressure - Pollution:** stagnation of waste volumes in intensity but strong recycling and recovery policy
- ◆ **Pressure - Overexploitation of resources:** 100% FSC label for wood pulp
- ◆ **SIG brings a solution by substituting** more responsible **packaging** than plastic / glass / aluminum: **SIGNature**

Fair transition

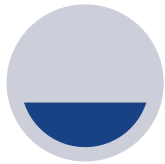
2,5 /10

- ◆ **No significant hirings** and slight redundancies expected following the acquisition of Scholle IPN
- ◆ **The prices are higher** for these packagings compared to plastic, especially those without aluminium



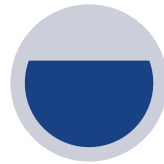
The fund is particularly exposed to the risk of capital loss, to equity risk, to the risk of investing in small and mid-cap equities, to currency risk, and to discretionary management risk.

CONSTRUCTION OF THE PORTFOLIO: DEFINING THE WEIGHTINGS



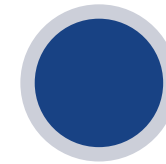
Market risk management

via a quantitative model

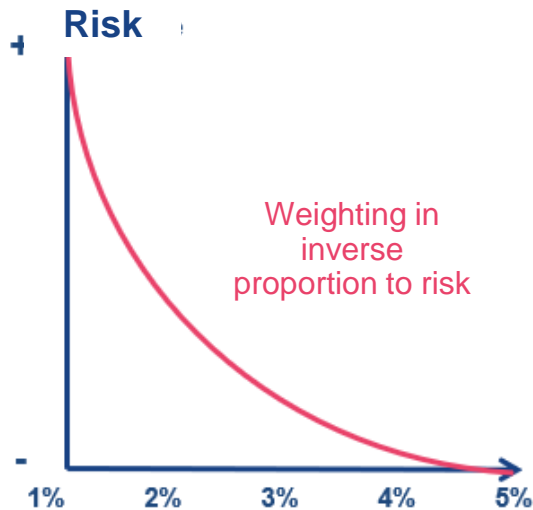


Discretionary adjustment

+/- 1%



Final weighting of each stock



Theoretical weightings

- ◆ Upside potential
- ◆ ESG score
- ◆ Climate & Biodiversity Maturity score
- ◆ Momentum
- ◆ Style



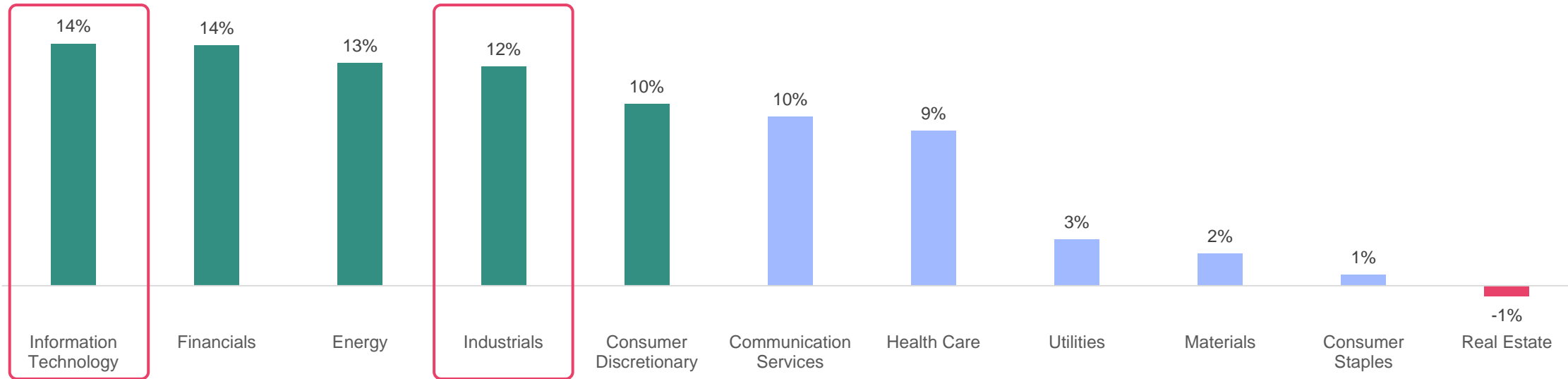
Final portfolio weighting
≈ 40 stocks¹

- ◆ Calculated using the **inverse-variance weighting principle**
- ◆ Recalibrated at least **once each quarter**
- ◆ The **weight of small and mid caps** is calibrated in advance so that the model does not bias their theoretical weight

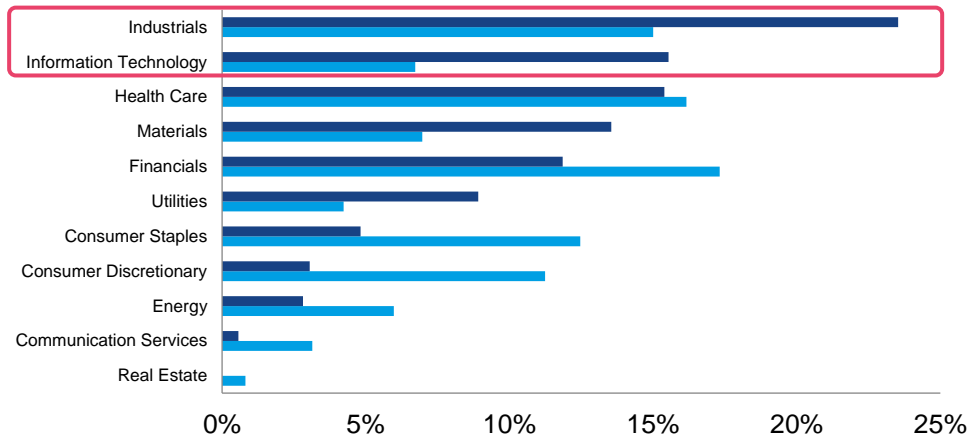
The fund is particularly exposed to the risk of capital loss, to equity risk, to the risk of investing in small and mid-cap equities, to currency risk, and to discretionary management risk.

A MARKET ENVIRONMENT LESS UNFAVORABLE TO OUR POSITIONING SINCE THE BEGINNING OF THE YEAR

◆ Sector performance of the MSCI Europe index – YTD as of 30/09/2023



■ Echiquier Climate & Biodiversity Impact Europe ■ MSCI EUROPE NR



◆ **Technology and Industry represent 39% of the fund (vs. 22% for the index) as of 30/09/2023**

◆ **The fund has no exposure to Real Estate, which have been the worst performing sectors since the beginning of the year.**



Sources: Bloomberg, La Financière de l'Echiquier. Data as of 30/09/2023.
 Past performance is not a reliable indicator of future performance.
 Sector performances are calculated on the basis of the MSCI Europe NR EUR composition.





OUTLOOK FOR THE YEAR 2023 AND FUND POSITIONING

The fund is particularly exposed to the risk of capital loss, to equity risk, to the risk of investing in small and mid-cap equities, to currency risk, and to discretionary management risk.

Our vision

- 1** Interest rates will **stabilize** and the **world economy** will **slow down**
- 2** Inflation will remain **high**, but the **peak is reached**
- 3** The **climate transition and energy sovereignty** will be placed at the heart of **public and private actions**
- 4** **Biodiversity** is an increasing **concern**

The portfolio today

-  Exposure to **growth and quality stocks**:
> 65% of the portfolio
-  Exposure to companies with **pricing power*** in our opinion:
> 75% of the portfolio
-  Exposure to **sustainable mobility, energy efficiency** and **renewable energies**:
~60% of the portfolio
-  Exposure to **Biodiversity** solutions may be increased:
~10% of the portfolio

A fund that we believe is **well positioned to deal with the market environment**



02

LFDE:
A RESPONSIBLE IMPACT INVESTOR

LFDE'S RESPONSIBLE INVESTING SOLUTIONS

SRI-LABELLED FUNDS

IMPACT

Seeking measurable impact

SUSTAINABLE CONVICTIONS

Willingness to finance a more sustainable economy

ESG INTEGRATION

Factoring in ESG risks and opportunities

- **Sector and normative** exclusions
- **Systematic min. ESG score of 4,0/10** (proprietary model)
- **Average weighted ESG score of portfolios >** that of their investment universe
- **At least 90%** of the portfolio's **stocks must have an ESG score**
- **Reporting and monitoring** of the funds' ESG performance

Category SFDR 8

At least 10% of the fund's net assets invested in Sustainable Investments

- **Additional exclusions**
- ESG score **prior to investing**
- **Min. ESG score of 5,5/10** that may vary depending on the fund
- **Selectivity rate > 20%** of the investment universe
- **Carbon footprint of the fund <** that of its benchmark
- **Fund controversy score >** that of its benchmark

Category SFDR 8

At least 40% of the fund's net assets invested in Sustainable Investments

- **Additional exclusions**
- **Min. ESG score of 6,0/10** that may vary depending on the fund
- **Minimum impact score**
- Impact measures
- **Additionality, intentionality and measurability approach** in line with the LFDE Impact Doctrine

Category SFDR 9

100%* of the amount invested in Sustainable Investments



The proprietary methodology applied by La Financière de l'Echiquier to determine whether an investment is considered a "Sustainable Investment" in the meaning of the SFDR Regulation is detailed in the SFDR appendix of the fund's prospectus. The minimum percentage of "Sustainable Investment" of the funds is listed in the respective prospectus.
*excluding cash and hedging derivatives.

A THREE-PILLAR IMPACT INVESTMENT



Publication of an innovative and evolving impact doctrine that reflects our unique and demanding positioning on impact investing



INTENTIONALITY

CONSTRUCTION OF AN IMPACT-ORIENTED PORTFOLIO

- ◆ Investment process focused on the fund's impact thesis
- ◆ Ex ante impact approach (setting ex ante impact targets, identifying and selecting companies according to their impact thesis, ESG excellence...)



ADDITIONALITY

SHAREHOLDER DIALOGUE AND INVESTOR VALUE

- ◆ Shareholders stability
- ◆ Individual engagements with companies to enhance their positive impacts and mitigate their negative impacts
- ◆ Collaborative engagement
- ◆ Voting at General Meetings
- ◆ Singular positioning on impact



MEASURABILITY

ANNUAL ASSESSMENT OF IMPACTS

- ◆ Transparent annual assessment of the impacts of the portfolio companies
- ◆ Annual impact report produced together with independent experts
- ◆ Formal review of the companies' assessment every two years

THIS DYNAMIC APPROACH AFFECTS MORE THAN JUST THE INVESTMENT PROCESS

- ◆ Independent, expert governance of impact issues
- ◆ Redistribution of a share of management fees to support social and/or environmental impact projects
- ◆ Active participation in the development of impact investing on listed equity markets

Publishing annual impact data represents an opportunity for an impact fund to refine its impact strategy, the specific targets of the fund and its engagement efforts with companies over time. This is a continuous improvement process that helps enhance the intentionality and additionality of the fund

ECHIQUIER CLIMATE & BIODIVERSITY IMPACT EUROPE

2022 IMPACT REPORT HIGHLIGHTS

The fund is particularly exposed to the risk of capital loss, to equity risk, to the risk of investing in small and mid-cap equities, to currency risk, and to discretionary management risk.



Impact thesis: "Contributing to carbon neutrality and the preservation of biodiversity by accompanying listed companies that provide solutions, display best practices or commit to their transition."

<div data-bbox="533 411 600 480" data-label="Image"> </div> <div data-bbox="407 497 725 536" data-label="Section-Header"> <h3>INTENTIONALITY</h3> </div> <div data-bbox="387 563 745 632" data-label="Text"> <p>Building an impact-oriented portfolio</p> </div> <div data-bbox="340 726 481 853" data-label="Image"> </div> <div data-bbox="488 734 833 805" data-label="Section-Header"> <h3>PROPRIETARY METHODOLOGY MCB</h3> </div> <div data-bbox="546 834 770 868" data-label="Text"> <p>PAGES 8 TO 11</p> </div> <div data-bbox="302 948 459 1085" data-label="Image"> </div> <div data-bbox="515 1008 790 1042" data-label="Section-Header"> <h3>VALUE SHARING</h3> </div> <div data-bbox="589 1110 721 1144" data-label="Text"> <p>PAGE 14</p> </div> <div data-bbox="353 1098 517 1204" data-label="Image"> </div>	<div data-bbox="1070 411 1160 475" data-label="Image"> </div> <div data-bbox="967 497 1263 536" data-label="Section-Header"> <h3>ADDITIONALITY</h3> </div> <div data-bbox="947 563 1288 630" data-label="Text"> <p>Shareholder dialogue and investor added value</p> </div> <div data-bbox="875 734 1014 874" data-label="Image"> </div> <div data-bbox="1059 715 1339 826" data-label="Section-Header"> <h3>SINGULAR POSITIONING ON IMPACT</h3> </div> <div data-bbox="1131 841 1267 874" data-label="Text"> <p>PAGE 15</p> </div> <div data-bbox="878 957 1173 1067" data-label="Section-Header"> <h3>COMMITMENT TO COMPANIES IN TRANSITION</h3> </div> <div data-bbox="922 1126 1126 1193" data-label="Text"> <p>PAGES 16 TO 19</p> </div> <div data-bbox="1189 1031 1350 1142" data-label="Image"> </div>	<div data-bbox="1641 403 1697 475" data-label="Image"> </div> <div data-bbox="1512 497 1836 536" data-label="Section-Header"> <h3>MEASURABILITY</h3> </div> <div data-bbox="1572 563 1778 630" data-label="Text"> <p>Annual impact assessment</p> </div> <div data-bbox="1429 707 1603 847" data-label="Image"> </div> <div data-bbox="1639 699 1870 810" data-label="Section-Header"> <h3>IMPACTS ANALYSIS PER POCKET</h3> </div> <div data-bbox="1646 834 1863 901" data-label="Text"> <p>PAGES 22 TO 31</p> </div> <div data-bbox="1444 940 1800 1011" data-label="Text"> <p>A portfolio aligned with a climate trajectory:</p> </div> <div data-bbox="1444 1016 1756 1106" data-label="Text"> <p>1,6°C vs 2,7°C for the benchmark index.</p> </div> <div data-bbox="1444 1152 1823 1224" data-label="Text"> <p>Our investment in portfolio companies has saved us</p> </div> <div data-bbox="1444 1224 1883 1311" data-label="Text"> <p>2 185 teq CO₂ vs 1 279 for the benchmark index.</p> </div>
---	---	---



A SHARING IMPACT FUND: MECHANISM

◆ ————— **Goal:** to provide long-term support to community projects with a high positive impact ————— ◆

Which project(s)?

- ◆ **Choose projects** based on how they align with the fund's impact strategy (social, climate, biodiversity, etc.)
- ◆ **Measuring the projects' quantitative impact** is one of the Board's key decisions

How are projects chosen? What kind of governance?


- ◆ **Identification and pre-selection of associative projects** by the management team and the IR Research team
- ◆ Choices submitted to the fund's Board of Directors: **final selection** of project(s) unanimously **supported** by members
- ◆ **Selection reviewed yearly** by the **Board** to ensure that the projects' impact justifies renewed financing



Value sharing



- ◆ Part of the management fees paid directly by LFDE to two associations

 **75 000€** for the year 2022 to 2 projects focusing on the just transition and the preservation of biodiversity.

- ◆ Breakdown notified to the SICAV's Board of Directors: investors may request more detailed information from La Financière de l'Echiquier

Transparency of measured impact

- ◆ **Measured impact** of projects reported at least once a year in the fund's impact report



The projects selected by the asset management company for their positive environmental and social impact are presented to the Board of Directors of the Echiquier Impact Fund, which will ensure that they align with the fund's investment philosophy.

OUR COMMITMENT TO CLIMATE AND BIODIVERSITY



Through its climate and biodiversity strategy, La Financière de l'Echiquier is committed to helping our companies take into account climate and biodiversity issues, including

- ◆ **A close** engagement on the subject with the companies in which we are invested
- ◆ **Raising awareness and supporting** our clients in the energy transition of their portfolios



Zoom on ...

Climate and Biodiversity meetings



1st edition in **2021**

- ◆ **3 workshops:** European Taxonomy, Biodiversity, and Climate Strategy
- ◆ **13 companies** in the portfolio and in the investment universe at the time of the event and **10 institutional investors**
- ➔ **Engaging with companies**

2nd edition in **2022**

- ◆ **3 workshops:** European Taxonomy, Just Transition, and Forest Biodiversity
- ◆ **8 companies** in the portfolio and in the investment universe at the time of the event and **18 institutional investors**
- ◆ **Françoise GAILL**, Emeritus Research Director at the CNRS and Vice President of the Ocean & Climate Platform, on the ocean, a strategic issue for the 21st century

KEY TAKEAWAYS

IMPACT INVESTING

A solution to **contribute to the energy and ecological transition** through a **selection of responsible companies**



- ◆ **Climate & Biodiversity Maturity assessment: a proprietary score** to evaluate the **level of commitment** of companies
- ◆ **Climate target:** the average temperature of companies in portfolio must be **below 2°C**

LET'S COMMIT

A **15-year track record** in the field of **SRI investments**

- ◆ A **mechanism for sharing management fees** with the associations



- ◆ **Publication of an annual Impact Report*** to **monitor and measure impact**

CONTRIBUTION & OPPORTUNITIES

Participating in the transition means:

- ◆ Investing in **a theme** that we believe has **long-term potential**
- ◆ **Exposure to various sectors and styles**, both defensive / cyclical & growth / value
- ◆ A **stronger commitment** through the **proximity** of invested and investable companies
- ◆ The **creation of an active ecosystem** with stakeholders

RISKS

- ◆ **Risk of capital loss**
- ◆ **Equity risk**
- ◆ **Risk associated with investment in small and mid-cap stocks**
- ◆ **Currency risk**

ECHIQUIER CLIMATE & BIODIVERSITY IMPACT EUROPE I : THE PORTFOLIO



PORTFOLIO AS OF 30/09/2023

MAIN HOLDINGS	WEIGHT	SECTOR	COUNTRY	ESG RATING /10
NOVO NORDISK	6.8%	Health Care	Denmark	7.4
ASTRAZENECA	6.4%	Health Care	United Kingdom	7.3
AIR LIQUIDE	5.8%	Materials	France	8.0
IBERDROLA	5.1%	Utilities	Spain	7.5
ASML	5.0%	Information technology	Netherlands	7.8
L'OREAL	4.8%	Cons. Staples	France	8.2
ALLIANZ	4.4%	Financials	Germany	7.5
MUNICH RE	4.3%	Financials	Germany	7.6
LEGRAND	4.3%	Industry	France	8.4
SCHNEIDER ELECTRIC	4.2%	Industry	France	8.5
WEIGHT OF THE FIRST 10 POSITIONS	51.1%			Average ESG rating of portfolio
NUMBER OF LINES	32			7.4

AUM **€ 94 M**

Active Share **83%**

Cash **-1%**

EV/Sales
2023 **4.3**

PER 2023 **21.9**

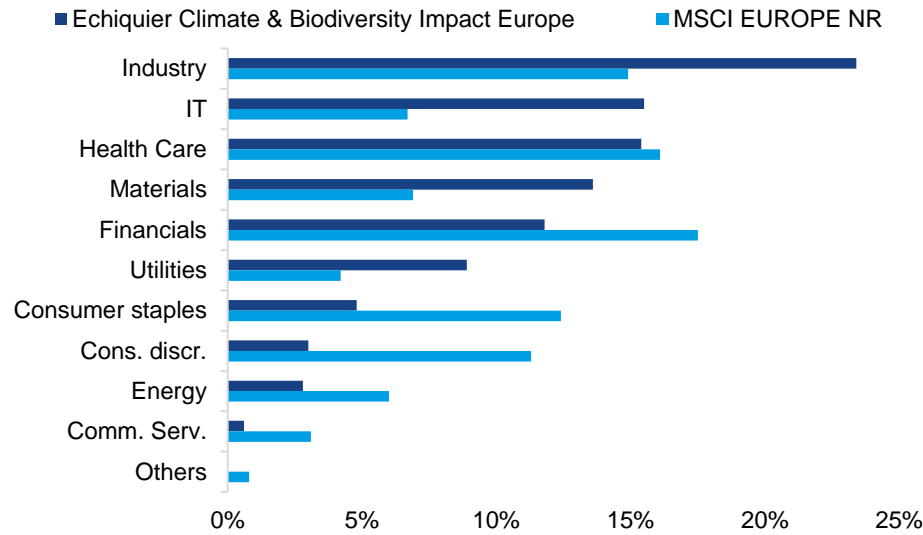
Yield **2.53%**



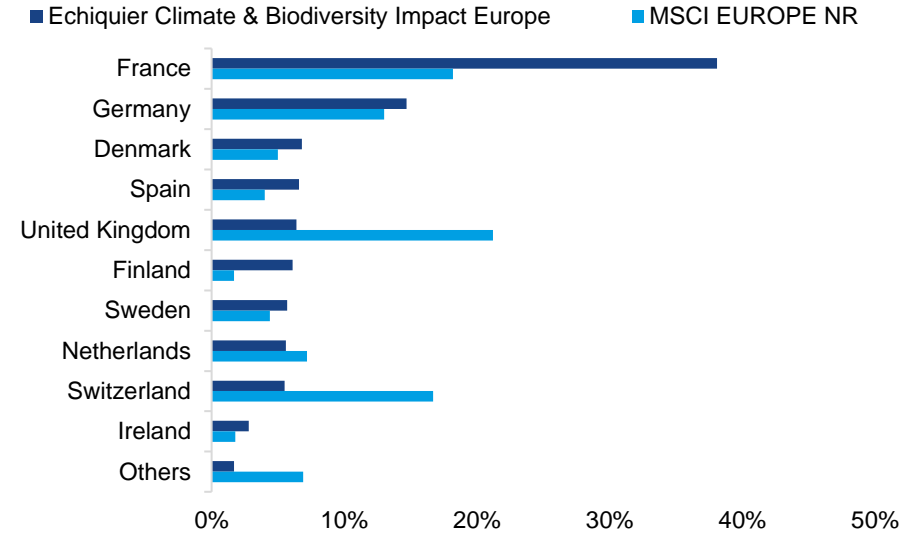
Sources: Bloomberg, La Financière de l'Echiquier. Stocks referred to are given by way of example. Neither their presence in the portfolios nor their performance are guaranteed. Portfolio data is given at the date shown above. They are likely to change over time

SECTOR AND GEOGRAPHICAL BREAKDOWN AS OF 30/09/2023

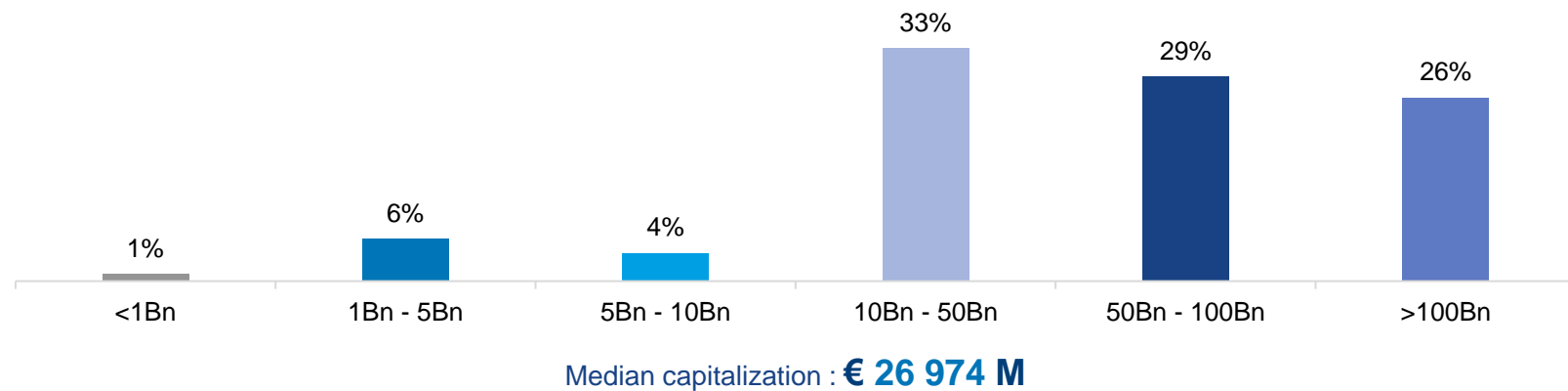
Sector breakdown



Geographical breakdown



Breakdown by capitalization

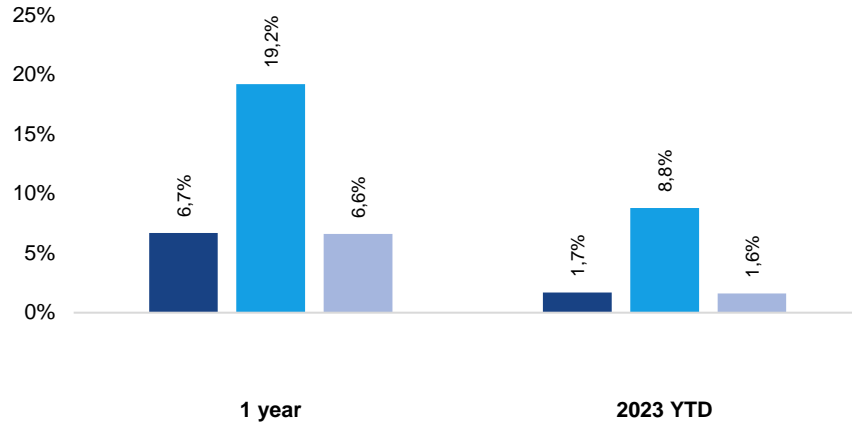


PERFORMANCE AS OF 30/09/2023

The fund is particularly exposed to the risk of capital loss, to equity risk, to the risk of investing in small and mid-cap equities, to currency risk, and to discretionary management risk.

ECHIQUIER CLIMATE & BIODIVERSITY IMPACT EUROPE I

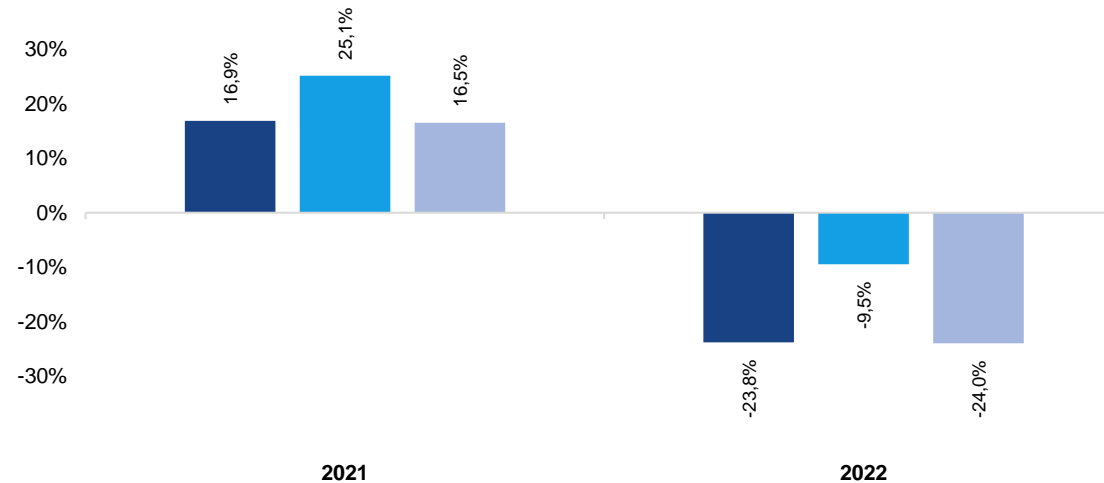
Cumulative returns



Returns

	Fund	Benchmark	Peer group average
September 2023	-3.1%	-1.6%	-
Annualised since launch (15/12/2020)	-2.8%	8.3%	-

Annual performance



Echiquier Climate & Biodiversity Impact Europe I
 Ref. indicator
 Morningstar category average Sector Equity Ecology



Current benchmark: MSCI EUROPE NR. Sources: La Financière de l'Echiquier, Morningstar - Past performances are not a guarantee of future results and are not constant over time. © 2023 Morningstar, Inc. All rights reserved. Information included here: (1) belongs to Morningstar; (2) may not be reproduced or disseminated and (3) its accuracy and completeness is not guaranteed and it may not be up to date. Neither Morningstar, nor its content suppliers can be held liable for damages or losses associated with the use of this information.

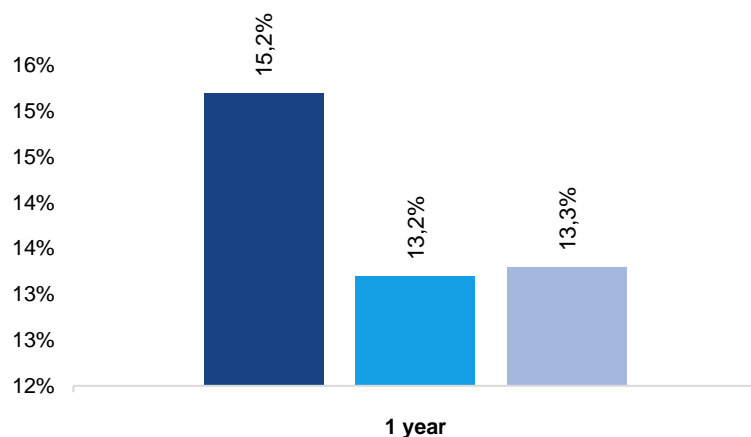
RISK INDICATORS AS OF 30/09/2023

The fund is particularly exposed to the risk of capital loss, to equity risk, to the risk of investing in small and mid-cap equities, to currency risk, and to discretionary management risk.

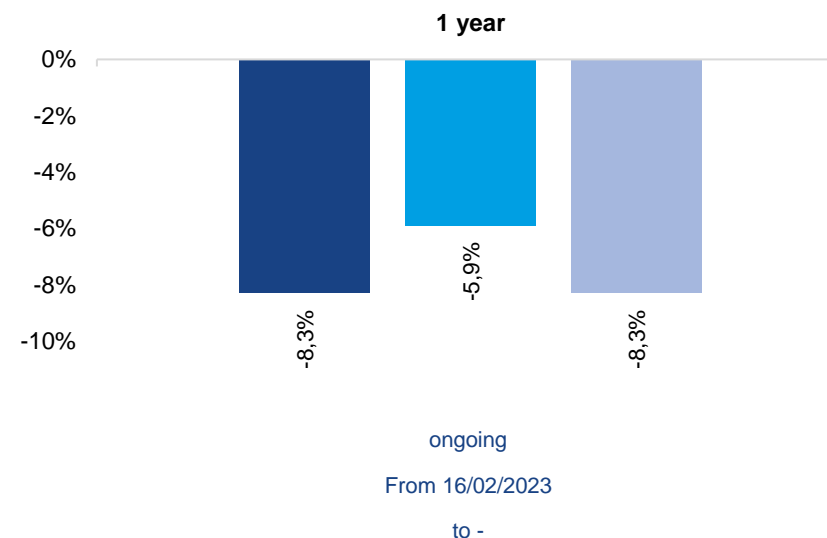
Ratios

	1 year
Information ratio	<0
Sharpe ratio	0.4

Volatility



Max drawdown



Echiquier Climate & Biodiversity Impact Europe I

Ref. indicator

Morningstar category average Sector Equity Ecology

SRI PRIIPS: 4/7



Current benchmark: MSCI EUROPE NR. Sources: La Financière de l'Echiquier, Morningstar. © 2023 Morningstar, Inc. All rights reserved. Information included here: (1) belongs to Morningstar; (2) may not be reproduced or disseminated and (3) its accuracy and completeness is not guaranteed and it may not be up to date. Neither Morningstar, nor its content suppliers can be held liable for damages or losses associated with the use of this information.

RATING AND FUND RANKINGS

The fund is particularly exposed to the risk of capital loss, to equity risk, to the risk of investing in small and mid-cap equities, to currency risk, and to discretionary management risk.

MORNINGSTAR CATEGORY: SECTOR EQUITY ECOLOGY

Deciles in its Morningstar Category

	Performance Decile	Morningstar Star rating	Sharpe Ratio Décile
1 year	5	-	4
Since inception (15/12/2020)	7	-	6

Ranking in its Morningstar Category

	Performance	Volatility
1 year	518th/1 357	679th/1 357

MONTHLY PERFORMANCE ANALYSIS

The fund is particularly exposed to the risk of capital loss, to equity risk, to the risk of investing in small and mid-cap equities, to currency risk, and to discretionary management risk.

From 31/08/2023 to 30/09/2023

TOP 3	Performance (%)	Contribution (%)
ASTRAZENECA	+2.9	+0.2
MUNICH RE	+3.0	+0.1
SIEMENS HEALTHINNERS	+3.8	+0.1
Weight of the 3 best performers : 12.3%		

FLOP 3	Performance (%)	Contribution (%)
ASML	-8.0	-0.4
HERMÈS	-9.0	-0.3
KINGSPAN	-8.8	-0.3
Weight of the 3 worst performers : 10.9%		

ILLUSTRATION OF THE MAIN ENTRIES AND EXITS FROM 30/06/2023 TO 30/09/2023

ENTRIES	SECTOR	COUNTRY
KINGSPAN	Industry	Ireland
SPIE	Industry	France
SAINT-GOBAIN	Industry	France

EXITS	SECTOR	COUNTRY
GENERAL MILLS	Cons. Staples	United States
CRODA	Materials	United Kingdom

APPENDICES



ECHIQUIER CLIMATE & BIODIVERSITY IMPACT EUROPE NON-FINANCIAL PROFILE

For more information on our responsible investment approach, please consult the transparency code, the SFDR policy and our Impact Doctrine available on our website: [https://www.lfde.com/-/Approach and methodology](https://www.lfde.com/-/Approach-and-methodology) section

ESG

Portfolio's weighted ESG rating



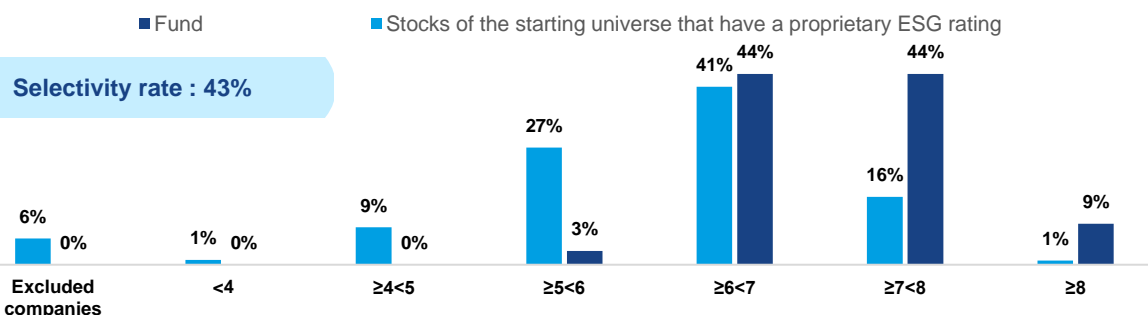
E 7.1/10 **S** 7.2/10 **G** 7.7/10

G : of which 7.8/10 for Management Team Quality

Portfolio's ESG rating breakdown

100.0%

Fund AUM covered by ESG analysis



6.0/10

Lowest rating

SAINT-GOBAIN

7.4/10

Weighted average ESG rating of the portfolio

8.5/10

Best rating

SCHNEIDER ELECTRIC

CLIMATE & BIODIVERSITY

	Fund	Ref. indicator*
Climate & Biodiversity Maturity Score	63.9/100	66.6/100
Temperature	1.83°C	2.90°C
MSAppb*	32.43	64.84
Green Share	42%	19%
Physical risk	27.72/100	26.45/100

VOTE

Vote at the AGM*

100%

CARBON

Weighted Average Carbon Intensity (WACI)

Fund	Ref. indicator
88.6	173.5

Carbon Impact Ratio (CIR)

Fund	Ref. indicator
0.2	0.1



LFDE

Sources: La Financière de l'Échiquier, Bloomberg and Carbon4 Finance. Data as of 30/09/2023 except for data (*) as of 31/12/. Ref. indicator: MSCI EUROPE NR.

The above-mentioned stocks are given by way of example. Neither their presence in the managed portfolios nor their performance is guaranteed. Investors should note that data regarding carbon included in this document are provided by a new service provider. The differences in methodology with the previous service provider may cause some variations in the data presented. You can request more information on these different methodologies from the management company. The decision to invest in the promoted fund should not be based exclusively on its non-financial approach and should take all of the fund's other features, as described in its prospectus, into account.

ECHIQUIER CLIMATE & BIODIVERSITY IMPACT EUROPE

General characteristics		
Legal form	French SICAV sub fund	Subscription fee max. tax incl. not retained by the fund 3%
Investment management company	La Financière de l'Echiquier	Redemption fee max. tax incl. not retained by the fund -
SFDR Article	Article 9	Redemption fee max. for equities tax incl. -
Benchmark	MSCI EUROPE NR	Cut-off & Delivery D - 12h00 / D+2
Custodian bank & Valuation agent	BNP Paribas SA - Société Générale	Minimum investment period 5 years
Valuation frequency & Currency	Daily (Euro)	

Risk level (SRI PRIIPS)

The fund is particularly exposed to the risk of capital loss, to equity risk, to the risk of investing in small and mid-cap equities, to currency risk, and to discretionary management risk.

	Inception date	ISIN Code	Eligible subscribers	Minimum subscription	Max annual management fees incl. tax	Management fees and other administrative and operating expenses	Transaction costs	Outperformance fees
Share A	15/12/2020	FR0013517273	All subscribers	-	1.800%	1.810%	0.420%	15% of the net outperformance versus the benchmark, if the fund's performance is positive
Share G	15/12/2020	FR0013517281	Reserved for marketing through financial intermediaries	-	1.350%	1.360%	0.420%	-
Share I	15/12/2020	FR0013517299	For institutional investors only	1 000 000 €	1.000%	1.010%	0.420%	-
Share E	10/01/2023	FR001400D7Z2	Réservée aux épargnants qui gèrent leur épargne salariale and retraite via Epsor	-	2.150%	2.150%	0.420%	-



Investors are reminded that the units/shares presented may not be marketed in their country of residence. We urge you to contact your usual adviser for more information. Before making any subscription and for more information on the features, risks, and fees of our funds please refer to the regulatory documents – prospectus available in English and French, KID in your country's official languages – available on our website, www.lfde.com. The management fee of the A shareclass is 1.80% since the 11/04/2022. Prior to that date it was 2.392%.

PERFORMANCE FEE: CALCULATION METHOD AND EXAMPLES

Basic principles of performance fee calculation

Regardless of the fund's performance, **no performance fee** will be charged over a period of **less than 12 months**.

If the fund outperforms

- ◆ If the fund **outperforms its benchmark** → see **Fiscal years 1 and 5** below:
 - > **The provisioned fees are paid** to the management company
- ◆ If the fund **underperforms its benchmark** → see **Fiscal year 4** below:
 - > **No fee is paid** to the management company

In either case, if the fund has outperformed its benchmark overall, a new reference period begins.

If the fund underperforms → see **Fiscal year 2** below:

- > **No fee is paid** to the management company
- > The initial reference period is **extended** by **successive 12-month periods** until the **underperformance has been absorbed** → see **Fiscal years 3 and 4** (*underperformance of -4% fully recovered after Exercise 4*) below
- > The reference period **may be extended for up to 5 years on a rolling basis**. Beyond that, if residual underperformance has not been recovered, then it is discontinued. If another year of underperformance has occurred within this first 5-year period and has not been recovered by the end of this first period, a new period of up to 5 years opens from this new year of underperformance.

Examples of performance fee calculation¹

A performance fee rate of 15% is used to illustrate the example but it may change depending on each fund. Please refer to the prospectus for further information.

→ Each fiscal year represents a period of 12 months

	Fiscal year 1	Fiscal year 2	Fiscal year 3	Fiscal year 4	Fiscal year 5
Fund performance	+3%	+1%	+2%	-4%	+6%
Benchmark performance	+1%	+5%	-1%	-7%	+1%
Fund out-/underperformance	+2%	-4%	+3%	+3%	+5%
Cumulative fund out-/underperformance	+2%	-4%	-1%	+2%	+5%
Performance fee received by the management company	15% x 2% i.e. 0.30%	-			15% x 5% i.e. 0.75%

→ 15% (incl. taxes) of the outperformance of the fund vs its benchmark, if the fund's performance is positive

1st reference period 2nd reference period 3rd reference period

Calculation method

A **provision** for the performance fee is made **with each calculation of the net asset value (NAV)**, provided that the fund's **performance is positive²**.

Methodology used

1. **The notional assets** are subject to the same subscription and redemption requirements as the original fund and are **incremented** with the **return of the benchmark index**
2. **The performance of the notional assets is compared** to that of the **fund's real assets**
3. **The fund's outperformance** is the **difference between the real and notional assets**

Calculation of the provision

- ◆ If the fund **outperforms**:
 - > A **provision is made with each NAV calculation**, representing a **fund-specific rate of the fund's outperformance including taxes**
- ◆ If the fund **underperforms**:
 - > The **provision is readjusted with reversals** that cannot exceed the total amount of the provision

When shares or units are redeemed

- > If a provision has been made for a **performance fee**, the **management company receives a performance fee** that is **proportional to the shares/units redeemed**

LFDE : AN EXPERIENCED TEAM



Adrien Bommelaer | Team manager • Fund manager Echiquier Major SRI Growth Europe, Echiquier Alpha Major SRI, Echiquier Positive Impact Europe, Echiquier Climate & Biodiversity Impact Europe, Echiquier Impact et Solidaire, Echiquier Luxury

A graduate of EDHEC, Adrien began his career at Credit Suisse in London as a sell-side analyst in 1997. In 2005, he took over the analysis of the hardware and semiconductors sector. He joined Alliance Trust Investments in 2012 as Investment Manager in the global fund management team, before joining the SRI team and becoming co-manager of global funds in 2016. Adrien became a partner at Lion Trust Asset Management when it was acquired by ATI, before joining La Financière de l'Échiquier as fund manager of Echiquier Major SRI Growth Europe at the end of 2017. In 2020, he takes over the European large caps growth SRI equities team.



Luc Olivier, CFA | Fund manager Echiquier Positive Impact Europe, Echiquier Climate & Biodiversity Impact Europe, Echiquier Impact et Solidaire • Senior Analyst Echiquier Major SRI Growth Europe, Echiquier Alpha Major SRI

A graduate in Finance from EDHEC in 2017, Luc completed several internships as an SRI analyst at EthiFinance and at La Financière de l'Échiquier before joining Exane in London as an equity analyst. In August 2017, he joined La Financière de l'Échiquier's management team as a financial and SRI analyst. In 2020, he became an impact fund manager in the European large-cap SRI growth equities team.



Paul Merle | Fund manager Echiquier Major SRI Growth Europe, Echiquier Alpha Major SRI, Echiquier Climate & Biodiversity Impact Europe, Echiquier Positive Impact Europe, Echiquier Impact et Solidaire

A graduate of Paris 1 Panthéon Sorbonne with a Master's in Finance and over 20 years of experience, Paul Merle, CIIA, began his career in 2001 at Banque CPR as a Results Controller, before joining Federis Gestion d'Actifs in 2003 and becoming Head of SRI analysis in 2010. In 2016, Paul joined La Banque Postale Asset Management as an SRI manager-analyst and in January 2019 became Sustainable Thematic Equity Manager. In December 2020, he became a European large-cap SRI growth equities fund manager at La Financière de l'Échiquier.



Marion Cohet-Boucheron | Senior Analyst Echiquier Positive Impact Europe, Echiquier Climate & Biodiversity Impact Europe, Echiquier Impact et Solidaire, Echiquier Major SRI Growth Europe

A graduate of IESEG Paris in 2013 with a Master's degree in Finance, Marion began her career as a sell side equity analyst at Raymond James before joining the MainFirst Group. In October 2020, Marion joined the management team of La Financière de l'Échiquier as a financial analyst covering European large-cap SRI growth equities.

THE RI RESEARCH TEAM



Coline Pavot | Head of RI Research

After graduating from SKEMA Business School (sustainable development degree), followed by several internships in this field and after gaining valuable experience in microcredit, Coline began her career as a responsible investment product specialist in 2014 at BNP Paribas Wealth Management. She joined La Financière de l'Échiquier in February 2017 as an SRI analyst. In 2020, she became Head of RI Research. In 2021, she obtained the CFA-Certificate in ESG Investing.



Valentin Vigier | SRI Analyst

Graduated with a Master's in Management and a specialization in Finance from IESEG Lille in 2016, Valentin began his career as a junior accountant in asset management at Deloitte before joining Trusteam Finance as a financial analyst. In September 2020, Valentin joined La Financière de l'Échiquier's RI Research team as an SRI analyst. In 2021, he obtained the CFA-Certificate in ESG Investing.



Fanny Herbaut | SRI Analyst

Graduated with a Master's degree in Sustainable Development and Corporate Responsibility from the University of Paris Dauphine, Fanny began her career by doing a first internship in the Sustainable Development Department of Galeries Lafayette, then a second experience as a CSR consultant in extra audit -Financial to KPMG France. In January 2020, she joined La Financière de l'Échiquier on an internship as a financial and SRI analyst, before being recruited as an SRI analyst within the RI Research team in July 2020. In 2021, she obtained the CFA-Certificate in ESG Investing.



Thomas Certeux-Jerome | SRI Analyst

A graduate of EDHEC and with a Master's degree in Sustainable Finance from SKEMA Business School, Thomas Certeux-Jerôme began his career with successive experiences at BNP Paribas in Private Banking and then the Reporting team at Deloitte Luxembourg. Thomas joined La Financière de l'Échiquier in June 2022 as an SRI analyst in the RI Research team.

SUSTAINABLE INVESTMENTS (SI): ELIGIBILITY CRITERIA (1/2)

3 conditions to be met

according to the SFDR Regulation for a company to be eligible for SI

1 The company applies **good governance practices**

2 The company does **not cause significant harm to any environmental or social objectives**

- **DNSH** "Do Not Significantly Harm" principle
- Consideration of the **Principal Adverse Impacts (PAI)** of the investment on sustainability factors

3 The company's activity **contributes positively to a environmental or social objective**

Our response to the SFDR regulation

Rules applied by LFDE to categorize a company as « Sustainable Investment »

ESG rating of each company $\geq 5.5/10$

according to LFDE's proprietary methodology, where governance accounts for $\approx 60\%$ of the ESG rating

Compliance with sector exclusions ...



... & normative exclusions

Companies guilty of the most serious controversies according to MSCI including companies in violation of one or more of the **10 principles of the United Nations Global Compact**

At least 1 impact score (proprietary or external) must be higher than a predefined threshold by LFDE

3 proprietary scores

- **SDG Score**
- **AAAA Score**
- **CBM Score**



OR

1 external score MSCI

- **MSCI SDG Score**
Score built internally calculated with impact data from MSCI

If none of the 4 scores are available

→ The management team calculates a proprietary "SDG SI" score



Minimum % of sustainable investment per fund type

ESG INTEGRATION FUNDS

Min. 10% of fund's net assets invested in SI

« SUSTAINABLE CONVICTIONS » FUNDS

40%* of amount invested in SI

IMPACT FUNDS

100%* of amount invested in SI



Source: La Financière de l'Echiquier - Data as of 30/09/2023. *excluding cash and hedging derivatives

AAAA score: score reflecting the company's contribution (measured as a % of its revenue) to the issue of access to healthcare, through four levers: Availability, Accessibility, Affordability, Acceptability.

CBM score (Climate and Biodiversity Maturity): score reflecting the level of progress (measured in %) of the company in taking into account the climate and biodiversity issues it is and will be facing.

SDG score: score reflecting the company's contribution to the Sustainable Development Goals, through: (i) the revenue generated by products and services that provide solutions to the SDGs and, (ii) the analysis of significant initiatives that the company implements to contribute positively to these same issues.

Each of these scores is distinct. They are part of investment processes specific to certain LFDE impact funds and the methodology for calculating each score is independent.

FOCUS ON THE 4 IMPACT SCORES SELECTED BY LFDE (2/2)

Applied to a LFDE impact strategy seeking to contribute to the achievement of the SDGs

Net SDG score $\geq 25/100$
(with 20/100 min of Solutions score)



Evaluation of companies' commitment to the SDGs

by averaging two scores:
the **Solutions Score**

% of revenues generated by products and services that provide solutions to 9 SDGs defined by LFDE

& the **Initiatives Score**

Qualitative analysis of the net impact of significant initiatives implemented by a company to contribute positively to the 17 SDGs



AAAA score $\geq 20/100$

Applied to an LFDE impact strategy seeking to contribute to improved access to healthcare

Evaluate companies whose innovations improve access to healthcare (SDG 3)

through four leverages:

Availability, Accessibility, Affordability, Acceptability

Measuring the contribution of a company to a goal environmental or social

Applied to a strategy seeking to contribute to climate and biodiversity challenges

CBM score $\geq 40/100$



Evaluate how well a company has taken into account the climate and biodiversity issues it faces and will face in the future

through four criteria: Climate, Biodiversity, Climate & Biodiversity Governance and Just Transition

Companies that don't have an impact on biodiversity will be evaluated on 3 criteria only.



MSCI SDG score $\geq 2.5/10$

(with a *Product Score* $\geq 5/10$ or an *Operational Score* $\geq 5/10$)

Evaluation of companies' commitment to the SDGs

by averaging the **Product Score**

Evaluating the net impact of a company's products and services on the achievement of the SDGs (% of sales)

& the **Operational Score**

Evaluating the net impact of a company's operations on achieving the SDGs (qualitative analysis)

If none of the 4 scores are available,
the management team calculates a **proprietary "SDG SI" score** (methodology created from the one of the Solutions Score on the 17 SDGs)
SDG SI score $\geq 25/100$



PERFORMANCE ANALYSIS FROM 30/06/2023 TO 29/09/2023

The fund is particularly exposed to the risk of capital loss, to equity risk, to the risk of investing in small and mid-cap equities, to currency risk, and to discretionary management risk.

Top 5	Average weight (%)	Total return (%)	Contribution to return (%)
NOVO NORDISK	6.3	17.4	1.0
MUENCHENER RUECKVER	4.5	7.4	0.3
ALLIANZ	4.5	5.9	0.3
EPIROC	2.9	4.5	0.1
BNP PARIBAS	2.6	4.7	0.1

Flop 5	Average weight (%)	Total return (%)	Contribution to return (%)
ASML HOLDING	5.2	-15.5	-0.8
INFINEON TECHNOLOGIES AG	3.9	-17.0	-0.7
GENERAL MILLS	3.4	-12.2	-0.5
DASSAULT SYSTEMES	4.0	-13.1	-0.5
IBERDROLA	4.7	-9.3	-0.5

	Average weight (%)			Total return (%)			Contribution to return (%)			Allocation effect (%)	Selection effect (%)	Currency effect (%)	Total attrib. (%)
	Fund	Bench	+/-	Fund	Bench	+/-	Fund	Bench	+/-				
Communication Services	1.1	3.1	-2.0	-10.9	0.6	-11.5	-0.1	0.0	-0.1	-0.1	-0.1	0.0	-0.2
Consumer discretionary	3.0	11.4	-8.4	-13.1	-11.3	-1.8	-0.4	-1.3	0.9	0.8	0.0	0.0	0.8
Consumer staples	8.1	12.4	-4.3	-10.6	-4.5	-6.1	-0.9	-0.6	-0.4	0.1	-0.6	0.1	-0.5
Energy	2.5	5.9	-3.4	-7.3	15.0	-22.3	-0.2	0.8	-1.0	-0.5	-0.6	0.0	-1.1
Financials	11.6	17.5	-5.9	6.2	2.5	3.7	0.7	0.4	0.2	-0.3	0.4	0.0	0.1
Health Care	15.0	15.9	-0.9	4.1	1.3	2.8	0.6	0.2	0.4	0.0	0.5	-0.1	0.5
Industrials	20.1	15.0	5.1	-5.6	-4.2	-1.4	-1.1	-0.6	-0.5	-0.1	-0.5	0.2	-0.6
Information technology	15.9	6.7	9.2	-13.9	-10.5	-3.5	-2.3	-0.7	-1.6	-0.8	-0.6	0.0	-1.3
Materials	13.9	7.0	6.9	-4.1	0.3	-4.4	-0.6	0.0	-0.6	0.2	-0.7	0.1	-0.5
Real Estate	-	0.8	-0.8	-	8.7	-8.7	-	0.1	-0.1	-0.1	0.0	0.0	-0.1
Utilities	8.6	4.3	4.4	-8.7	-7.9	-0.8	-0.8	-0.4	-0.4	-0.3	-0.1	0.0	-0.4



Sources: Bloomberg, La Financière de l'Echiquier. Past performance is not an indication of future performance. Returns indicated are after management fees but before taxes paid by the investor. The above-mentioned stocks are given by way of example. Neither their presence in the managed portfolios nor their performance is guaranteed.

YTD PERFORMANCE ANALYSIS AS OF 29/09/2023

The fund is particularly exposed to the risk of capital loss, to equity risk, to the risk of investing in small and mid-cap equities, to currency risk, and to discretionary management risk.

Top 5	Average weight (%)	Total return (%)	Contribution to return (%)
NOVO NORDISK	5.0	33.9	1.6
AIR LIQUIDE	5.1	22.9	0.9
L'OREAL	4.7	19.5	0.8
SIG GROUP	3.6	16.5	0.8
ALLIANZ	4.9	16.7	0.7

Flop 5	Average weight (%)	Total return (%)	Contribution to return (%)
GENERAL MILLS	2.5	-21.4	-1.2
ALFEN	1.6	-52.3	-1.0
NESTE OYJ	3.7	-23.1	-1.0
TOMRA SYSTEMS	1.7	-30.6	-0.5
EDP RENOVAVEIS	2.0	-23.8	-0.5

	Average weight (%)			Total return (%)			Contribution to return (%)			Allocation effect (%)	Selection effect (%)	Currency effect (%)	Total attrib. (%)
	Fund	Bench	+/-	Fund	Bench	+/-	Fund	Bench	+/-				
Communication Services	1.5	3.3	-1.8	6.7	9.6	-2.9	0.2	0.3	-0.2	0.0	-0.1	0.0	-0.1
Consumer discretionary	2.5	11.4	-8.9	-8.0	10.2	-18.3	-0.2	1.1	-1.4	-0.2	-0.3	0.0	-0.6
Consumer staples	7.9	12.6	-4.7	-0.2	0.7	-0.9	-0.3	0.1	-0.4	0.1	-0.1	-0.1	0.0
Energy	3.7	6.0	-2.3	-23.1	12.5	-35.6	-1.0	0.7	-1.8	-0.3	-1.3	-0.1	-1.6
Financials	12.0	17.4	-5.4	18.5	13.5	4.9	1.5	2.3	-0.8	-0.6	0.5	-0.1	-0.1
Health Care	13.7	15.7	-2.0	15.9	8.8	7.2	1.9	1.4	0.6	0.2	0.9	-0.1	1.1
Industrials	15.6	14.8	0.7	-0.6	12.4	-12.9	-1.0	1.8	-2.8	-0.2	-1.6	-0.3	-1.8
Information technology	14.4	6.6	7.8	3.0	13.7	-10.6	-0.3	0.8	-1.1	-0.1	-1.3	0.0	-1.4
Materials	17.2	7.1	10.2	6.5	1.8	4.7	1.6	0.2	1.5	-1.0	1.0	0.2	0.0
Real Estate	-	0.8	-0.8	-	-0.5	0.5	-	0.0	0.0	0.1	0.0	0.0	0.1
Utilities	11.1	4.3	6.9	-1.9	2.7	-4.5	0.2	0.1	0.1	-0.7	-0.5	0.0	-1.1



Sources: Bloomberg, La Financière de l'Echiquier. Past performance is not an indication of future performance. Returns indicated are after management fees but before taxes paid by the investor. The above-mentioned stocks are given by way of example. Neither their presence in the managed portfolios nor their performance is guaranteed.

GICS II SECTOR BREAKDOWN OF THE EQUITY PORTFOLIO

Consumer discretionary	3.0%
Consumer Durables & Apparel	3.0%
Energy	2.8%
Energy	2.8%
Industry	23.5%
Capital goods	19.6%
Commercial & Professional Services	3.9%
Materials	13.5%
Materials	13.5%
Cons. Staples	4.8%
Household & Personal Products	4.8%
Financials	11.8%
Insurance	8.7%
Banks	3.2%
Utilities	8.9%
Utilities	8.9%
Communication Services	0.6%
Telecommunication Services	0.6%
Health Care	15.4%
Health Care Equipment & Services	2.2%
Pharmaceuticals, Biotechnology & Life Sciences	13.2%
Information technology	15.5%
Software & Services	4.0%
Technology Hardware & Equipment	1.0%
Semiconductors & Semiconductor equipment	10.6%



How to assess the potential impact of a company on biodiversity?

Assessing the presence of biodiversity issues

Fine sectoral approach based on ENCORE* data



A sector that has an impact on biodiversity is "**biodiversity material**".

Example of a material sector to biodiversity



The **transport sector** is identified as having a **HIGH impact** on biodiversity.

Example of a non-material sector for biodiversity

The **financial sector** is identified as having a **LOW impact** on biodiversity.



IMPACT MEASUREMENT COMBINING INTERNAL & EXTERNAL TOOLS

Carbon4 Finance

Biodiversity score (BIA)

Temperature

Green share

Physical Risk

External databases

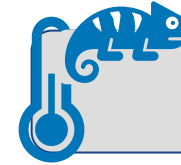
Global Canopy

ENCORE

Trase

CDP

CA100+



Climate & Biodiversity Maturity Score

Proprietary methodology

LFDE

COMPLEMENTARY TOOLS FOR THE MANAGEMENT OF THE FUND

SELECTION OF COMPANIES

The Fund is predominantly invested in equities and is mainly exposed to the risk of capital loss, equity risk and the risk of investing in small and mid cap stocks.

IN DECEMBER 2020, LA FINANCIÈRE DE L'ECHIQUIER JOINED THE FINANCE FOR BIODIVERSITY PLEDGE



WHAT IS THE FINANCE FOR BIODIVERSITY PLEDGE?

It is a call to the **world's financial institutions to take action for biodiversity**. According to specialists, the loss of biodiversity is a major issue for which a response is urgently needed, in the same way as the issue of global warming. Biodiversity management is an increasing source of **risk for companies** and therefore ultimately for our investments.

That is why, on 25 September 2020, 26 financial institutions representing 3,000 billion euros launched the *Finance for Biodiversity Pledge*, ahead of COP 15 of the Convention on Biological Diversity. A second round of signatories took place in December 2020 during which 11 new financial institutions, including LFDE, joined the pledge.

WHY DID YOU JOIN THE FINANCE FOR BIODIVERSITY PLEDGE?

After climate change, biodiversity is becoming the **second key environmental issue for investors**. As a pioneer in responsible investment, it was essential for us to position ourselves on this issue. Moreover, as the subject of biodiversity is highly complex, joining this initiative allows us to **participate in various working groups** on the subject and to benefit from the work of other players committed to our side and thus **forge our position on the subject**. This membership is also in line with the launch in December 2020 of our climate & biodiversity strategy: Echiquier Climate & Biodiversity Impact Europe.

WHAT ARE THE COMMITMENTS?

- ◆ Participate in working groups on this theme (evaluation methodologies, metrics, objectives and targets used...)
- ◆ **Integrate the theme of biodiversity into the analysis of** companies (ESG analyses and impact scores for LFDE for example)
- ◆ **Engaging** with businesses on biodiversity
- ◆ **Measuring the** positive and negative **impact** of our investments on biodiversity
- ◆ **Set targets** to maximise the positive and minimise the negative impacts of our investments
- ◆ **Publicly report** on the positive and negative contribution of our investments to global biodiversity targets

EXTERNAL SUPPORT FOR OUR APPROACH



BETTER WAY

- ◆ A consultancy firm specialised in impact investing
- ◆ Supports investors and companies in their portfolios in their responsible or impact investing approach, **from defining a strategy through to implementation and assessment**

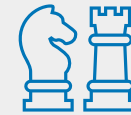
Independent support for our approach since 2020...



A critical eye on our methodologies, performance and annual impact reports



Verification of our measured impact to assess the sincerity of our strategies and publications



An independent opinion on La Financière de l'Echiquier's impact strategy

...that continually drives our vision of impact investing

GLOSSARY - EQUITY FUND RANGE

Active Share	Percentage of shares in a portfolio that differ from the benchmark
Bottom-up analysis	A bottom-up analysis starts by studying the fundamental data of companies before looking at the wider economy in which they operate
Beta	Coefficient measuring how far an asset moves in proportion to the market. The market has a beta of 1. If a portfolio's beta is greater than 1 it will follow market movements and amplify them. Conversely, if a portfolio's beta is less than 1 it will follow but mitigate market movements.
EPS	Earnings per share: the ratio between company's net income and its shares outstanding
CAGR	Compound annual growth rate: the overall average annual rate of growth
Call	Contract conferring the right but not the obligation to buy an asset at a given price on a given date
Cyclicality	A company is said to be "cyclical" if its profits, particularly its earnings per share, are highly sensitive to fluctuations in the economy.
Defensive	A company is said to be "defensive" if there is steady demand for its products irrespective of the ups and downs of the economy.
Dividends	The amount of money paid as income by a company to its shareholders. The dividend yield is calculated by dividing the dividend by the share price.
EBITDA	A company's earnings before deducting interest, tax, depreciation and amortisation.
EV/EBITDA	Valuation multiple used to determine the fair market value of a business
FCF	"Free Cash Flow": money generated by a company once it has paid for the investments necessary for its development. FCF yield is measured by relating the calculated FCF to the Enterprise Value (EV).
Leverage (Effect of)	A measure of the impact of the use of debt on the financial profitability of a company. A leverage effect is said to be positive if the calculated financial profitability of the company is higher than the profitability of all the funds invested.
Long-hedged	A "long-hedged" strategy seeks to desensitise a portfolio to market risk by using hedging instruments while still capturing market performance via the long exposure.
Long-short	Strategy that seeks to manage market exposure by combining long positions with short positions. Long position: taking a buy position on a security, expecting it to rise in value Short position: taking a sell position on a security, other instrument or currency, expecting it to fall in value.
Gross profit	Difference after VAT between the sale price and cost price of goods and services.
Operating margin	Ratio of operating profit to revenue.
Max drawdown	Maximum loss: measures the deepest fall in value by a portfolio over a given period
UCI	Undertaking for collective investment. A fund.
Overlap	Percentage of securities held in several portfolios at the same time.
P/B – Price to Book	A stock market ratio that compares a company's current stock market price to its book value, i.e. the value of its equity as recorded in the balance sheet.
PEG	Price earnings to growth: ratio that seeks to define the relationship between the price of a share, earnings per share (EPS) and the expected growth rate of profits in a listed company. The ratio measures how expensive a share/company is allowing for growth.
P/E	A company's valuation ratio: price earnings ratio: Market capitalisation/net income.
Quality	Companies with low debt, stable earnings and good profitability
Information ratio	The information ratio is used to measure a fund or portfolio manager's capacity to outperform their benchmark index at a given level of risk. A positive information ratio indicates an outperformance, while a negative information ratio indicates an underperformance
Sharpe ratio	Ratio measuring the profitability of a portfolio relative to the risk taken by an investor. - A Sharpe ratio between 0 and 1 means that returns are higher than a risk-free investment (such as US government bonds) but risk is also higher. - A Sharpe ratio greater than 1 means risk-adjusted performance is better than that on a risk-free investment.
ROCE	Return on capital employed: financial ratio measuring the return on investments made by a company.
Stock- / Bond-picking	Selection of which securities to invest in.
Selection rate	Measurement applied to funds certified as a socially responsible investment (SRI). Percentage of the starting universe excluded after application of ESG screens (sector or normative exclusions, minimum ESG rating).
Top-down analysis	Macro-economic and geographical analysis of all sectors to identify those that offer the greatest upside.
Track record	Performance history.
Tracking error	Indicator that compares a fund's performance to that of its benchmark index. The higher the tracking error the further the fund's average performance deviates from that of its benchmark.
EV/Revenue	Ratio between a company's enterprise value and its revenue. This ratio can be used to set a "standard" for each business sector making it possible to compare companies in the same sector.
Volatility	Measure of the scale of variations in the price of a share, market or fund. It is calculated over a given period and shows the consistency of the performance of a share, market or fund.
Watchlist	The set of securities that portfolio management teams monitor in their investible universe with a view to bringing them into the portfolio if certain criteria are met.



GLOSSARY - EXTRA-FINANCIAL APPROACH

Best-in-class approach	Approach based on a sustainability rating which reflects the ESG performance of a company or issuer compared to the ESG performance of its sector peers. All companies with a rating above a certain threshold are considered investible.
Engagement	Dialogue between investors and issuers on ESG matters, in order to share potential concerns, seek additional information, improve disclosure and/or influence behaviour.
Climate commitment	All measures taken by a company in relation to its climate pathway and outcomes achieved. This criterion is used to assess the quality of the company's environmental roadmap and its past and future GHG emissions across its entire value chain,
ESG	Environment, Social and Governance.
Externalities	The consequences of an economic activity, which may be positive or negative depending on their impact on well-being. Some examples: Negative externality: all forms of pollution. Positive externality: vaccination against infectious diseases.
Climate governance	The level of the hierarchy that is driving the climate pathway within the company and how well the company takes account of the associated climate risks. This criterion analyses how far a company's governance is compatible with its climate commitment.
Impact investment	Investment intended to generate a measurable and beneficial social and environmental impact as well as financial performance, but which does not have a direct impact on the environment or society.
SRI (or RI)	Socially Responsible Investment (or Responsible Investment)
Green share	The percentage of a company's revenue earned from its "green" activities within the meaning of the European Taxonomy Regulation.
Selection rate	Measurement applied to funds certified as a socially responsible investment (SRI). Percentage of the starting universe excluded after application of ESG screens (sector or normative exclusions, minimum ESG rating).
Temperature	Summary measurement of a company's climate pathway. The temperature calculation includes current and future greenhouse gas (GHG) emissions resulting from a company's economic activities and the use of its products. If current and future GHG emissions are high, the company's temperature will be high, and vice versa. Temperature refers to the global warming caused by the increase in the quantity of GHG in the atmosphere, but at the company level it is a theoretical calculation and subject to a number of assumptions that makes it possible to put down a marker without expressing a meteorological reality.
Climate pathway of the European economy	A measure of CO2 emissions induced by productive activities and the use of listed companies' products in Europe. The objective is to limit CO2 emissions from a company's value chain taken individually, irrespective of its local implementation provided it is listed in Europe.
Just transition	A concept aimed at making the energy and ecological transition compatible with its social impacts (consequences for employment and product affordability). This criterion measures a company's exposure to and management of this issue.

DISCLAIMER

Risk profile of the fund:

- Risk of capital loss: Capital loss occurs when a security is sold for less than its purchase price. Investors are warned that they may not get back all the capital they initially invested. The Fund offers no capital guarantee or protection.
- Equity risk: If the equities or indices to which the Fund portfolio is exposed should fall, the Fund's net asset value could also fall.
- Risk associated with investments in small and mid-cap: On markets trading in small and mid-caps, the volume of shares listed on the stock exchange is low. As a result, market downturns are more pronounced and more rapid than those trading in large caps. The UCI's net asset value may therefore decline rapidly and significantly.
- Currency risk: This is the risk of a fall in the investment currencies relative to the euro, the portfolio's reference currency. Should any of these currencies weaken against the euro, the net asset value may decline.
- Risk related to discretionary management: The discretionary management style applied to the Fund is based on the selection of stocks. There is a risk that the Fund might not be invested in the best-performing securities at all times. The Fund may therefore not achieve its performance objective. Moreover, the net asset value of the Fund may post a negative performance.
- Sustainability risk: Sustainability risk refers to an environmental, social or governance event that could potentially or actually have a material negative impact on the value of an investment. The occurrence of a sustainability risk may have a number of different impacts depending on the Fund's investment process and geographic region. Generally, when a risk linked to the application of a sustainability risk affects an asset, it will have a negative impact and may cause a significant decrease in value.

The fund is also exposed to interest rate risk, and to credit risk.

Investors should note that the investment is made in shares or units of the mutual fund and not in the underlying securities (equities, debt instruments, derivatives, mutual fund) that make up the mutual fund portfolio. For more information on these funds' features, risks, and fees, please read the regulatory documents – prospectus available in English and French, KID in your country's official languages – available on our website, www.lfde.com.

Investors or potential investors are notified that they may obtain a summary of their rights and also file a claim using the procedure stipulated by the management company. This information is available in the country's official language or in English on the Compliance Information page of the management company's website www.lfde.com Finally, investors should note that the manager or the management company may decide to terminate the promotional agreements for its mutual funds in accordance with Article 93 bis of Directive 2009/65/EC and Article 32 bis of Directive 2011/61/EU.

This commercial communication is intended for professional investors or financial intermediaries and is not contractually binding. It is not to be given to non-professional investors without the prior approval of La Financière de l'Echiquier. This information and this document are in no way to be construed as investment advice, an investment proposal or any encouragement to invest on the financial markets. The information is derived from the best sources in our possession.

La Financière de l'Echiquier, société anonyme (limited liability company) with share capital of 10 047 500 euros, registered office 53, avenue d'Iéna, 75116 Paris. La Financière de l'Echiquier, registered under no. 352 045 454 in the Paris Trade and Companies Register is authorised as a portfolio management company by the AMF (Autorité des Marchés Financiers) under no. GP 91-004.



53, avenue d'Iéna - 75116 Paris
+33 (0)1 47 23 90 90
www.lfde.com